

Results for the six months to 30 September 2013



Private Equity



Infrastructure



Debt Management

14 November 2013



Generating real momentum in the business



Strategic objectives and progress

Simon Borrows

Chief Executive

A clear vision and strategy



- A leading international investor and asset manager with three strong investment platforms:
 - focused mid-market Private Equity
 - class-leading Infrastructure
 - growing Debt Management

Complementary investment platforms



Capital allocation

Private Equity



- Third-party capital
- Proprietary capital
- 1. Portfolio returns
- 2. Portfolio income
- 3. Fee income
- Key characteristics and sensitivity to market cycle

Key return

drivers

- Pro-cyclical asset class
- Realised and unrealised capital gains and carried interest

Infrastructure



- Third-party capital
- Proprietary capital
- 1. Portfolio income
- 2. Fee income
- 3. Portfolio returns
- Counter-cyclical asset class
- Income from investment portfolio
- Recurring annual fee income from permanent capital vehicle

Debt Management



- Third-party capital
- Proprietary capital
- 1. Fee income
- 2. Portfolio income
- 3. Portfolio returns
- Low exposure to volatility of underlying assets
- Recurring annual third-party fee income
- Proprietary capital "light"

Attractive balance of income and capital returns

The 3i Value Build

An attractive, multi-year value proposition



Grow Private Equity investment portfolio earnings

Grow NAV

Realise investments at good uplifts to book value and strong cash-on-cash multiples Optimise value of existing portfolio and enhance P/NAV rating

Generate a sustainable annual operating profit from our fund management activities

Add value beyond NAV

Utilise strong balance sheet and permanent capital

Invest in value-creating growth opportunities

+

Increase shareholder distributions through our enhanced distribution policy

 Greater capital efficiency; focus on shareholder distributions and attractive re-investment opportunities

Key phases of organisational change and strategic delivery





We delivered all of our FY2013 strategic priorities
We are making good progress in the next phase of our strategic plan: "Transition and delivery"

Transition and delivery

Clear strategic priorities







- Deliver further Private Equity realisations to support an enhanced shareholder distribution in FY2014
- Realise fully the benefits from the Private Equity asset management improvement initiatives
- 3 Invest in Private Equity through proprietary capital and third-party co-investment
- Continue to grow Debt Management and Infrastructure businesses and third-party fund management profits
- 5 Further reduce operating costs, gross debt and funding costs
- 6 Implement fully the new compensation arrangements



Key realisations as part of well constructed exit plans



Notable realisations in the first half:

| Investment realised | Calendar year invested | Cash proceeds | Uplift to opening value (31/3/2013) | Money multiple ¹ | Residual value (30/9/2013) |
|---------------------|------------------------|------------------|-------------------------------------|--------------------------------|-------------------------------|
| Xellia | 2008 | £143m | 46% | 2.3x | |
| Civica | 2008 | £124m | 48% | 2.1x | |
| Action | 2011 | £59m | 23% | 3.4x | £299m |
| Trescal | 2010 | £58m | 16% | 2.0x | |
| Hyperion | 2008 | £44m | 5% | 1.7x | |
| Joyon | 2007 | £21m | 31% | 1.9x | |
| Quintiles | 2008 | £13m | 44% | 2.4x | £146m |
| HTC | 2006 | £13m | 30% | 0.6x | |
| Franklin | 2007 | £12m | 20% | 1.5x | |

¹ Money multiple calculated using 3i GBP cash flows and for partial exits (Action and Quintiles) includes 30/9/2013 residual value.

Overall uplift of 32% to opening valuations at 31 March 2013

2 Portfolio segmentation



Key categories:

Longer-term hold and value creation

Strong performers; position for sale over the next few years

Manage intensively; potential value upside

Low or nil-valued assets

Selected examples:

Action, Element, Mayborn

Civica, Mold-Masters

Azelis, OneMed, Xellia

Enterprise





Selective and measured investment through proprietary and third-party capital

| | | | Proprietary | |
|------------|----------------------|---------------------|---------------------|---|
| Investment | Date of announcement | Proprietary capital | Third-party capital | Comments |
| Scandlines | Nov 2013 | £77m | £138m | Purchase of an additional equity stake |
| JMJ | Oct 2013 | £44m | £59m | Global management consultancy |
| | | | | Investment made alongside co-investor under framework agreement |
| GIF | Sep 2013 | £64m | £64m | German-based transmission testing business |

Improving investment pipeline Re-establishing investment track record

4 Growing third-party AUM and fee income (cont.) Infrastructure



- Key contribution to Group's annual cash income through portfolio income and advisory fees from 3iN
- European portfolio continues to perform well and generate a good level of cash income
- India Fund's performance challenged due to depreciation of rupee and difficult macro-economic conditions
 - Investment period for India Fund ended in November 2012
- European portfolio expected to drive future performance and now accounts for 79% of total Infrastructure portfolio value

4 Growing third-party AUM and fee income (cont.) Infrastructure



Completion of strategic acquisition of Barclays' infrastructure fund management business

Overview of business

- AUM of c.£780m
- Manages a number of unlisted funds investing in UK and European PPP and energy projects
- Investment team based in London and Paris

Key highlights

- Attractive and specialist product
- Complements and broadens existing 3iN offering
- Experienced team with good track record
- ✓ Platform for future third-party fundraising
- Annual fee income of business expected to exceed incremental operating costs

Significant milestone in the development of our Infrastructure business

4 Growing third-party AUM and fee income (cont.)



Debt Management

Strong momentum

- Strong momentum since establishing European platform in 2011 through MIM acquisition
 - Acquired CLO contracts from Invesco in August 2012
 - Acquisition of Fraser Sullivan in September 2012 to establish a US platform
 - Launched 3 new CLOs in Europe and the US over last
 12 months
- Increased third-party AUM over the past 12 months from £4.3bn to £6.2bn

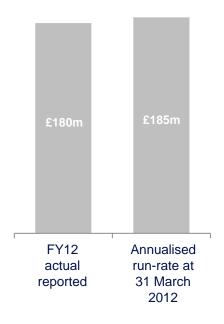
Strategic objectives

- 3-5 year plan to transition from senior loan manager to leading global non-investment grade credit manager
- Target to grow fee income from c.£30m currently to c.£50m in 3-5 years

5 Significantly reduced operating costs



Base-line operating cost base



Run-rate cost savings (like-for-like basis)



Expect to exceed target of £60m of cumulative run-rate cost savings by March 2014

5 Substantially reduced interest expense



- In June 2012, announced target to reduce gross debt to below £1bn by June 2013
 - Target achieved by April 2013, ahead of schedule
 - Since 31 March 2012, prior to strategic review, gross debt reduced by 46% to £873m at 30 September 2013
- Announcement in May 2013 of target to reduce gross interest payable to less than £60m in FY14
 - Gross interest payable reduced to £28m in first half compared to £62m a year ago
- Limited scope to reduce debt and interest expense further due to 2023 and 2032 maturities

Significant gross debt reduction driving lower interest costs and more efficient capital allocation

6 New compensation arrangements fully implemented



Fair and transparent split of returns

Closely aligned with key strategic objectives

Focused on creating shareholder value

New compensation arrangements aligned with key strategic objectives and with creating shareholder value



Cover operating costs with annual cash income

On track

Grow third-party income and generate a sustainable annual operating profit from our fund management activities

On track

Improve capital allocation strategy; focus on enhanced shareholder distributions and re-investment in our core investment businesses

On track

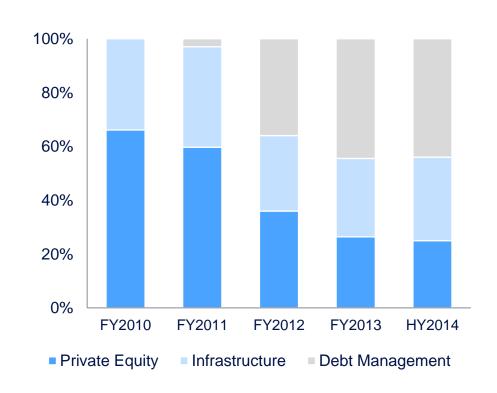
We are already making good progress in this next phase of our strategic plan

More balanced contribution of our three businesses to income over time



- Growing Debt Management
 - Established in FY11
 - AUM grown to £6.3bn
- Focusing platform in Infrastructure
 - Focus on Europe
 - Broadening capability with BIFM acquisition
- Rebuilding track record in Private Equity
 - Framework agreements
 - Deal pipeline improving

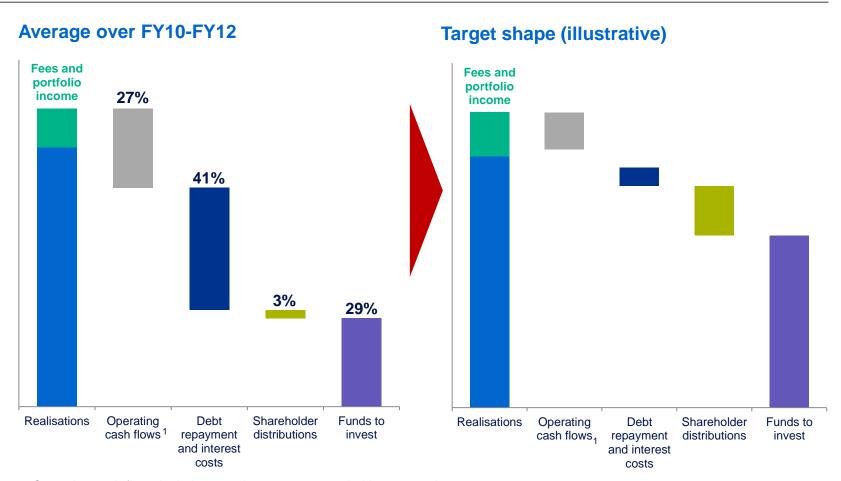
Third-party fee income¹ (% of total)



¹⁹

Capital allocation strategy





1 Operating cash flows include operating costs, net carried interest and tax.

Shift in capital allocation driving increased shareholder distributions and re-investment

Enhanced shareholder distributions



- In May 2012, announced enhanced distribution policy to give shareholders a share of gross cash realisations, provided that:
 - Gearing <20%



Gross debt is on target to be <£1bn by June 2013



- Board intends to propose total dividend in FY14 of 20p per share, including base dividend of 8.1p per share
- Board today declared a total interim dividend of 6.7p per share, comprising:
 - 4.0p per share special dividend
 - 2.7p per share base dividend



Business model

Simon Borrows
Chief Executive

Our distinctive business



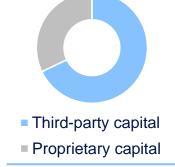
Capital allocation

Third-party capital

Proprietary capital

Private Equity

Infrastructure



Debt Management



- Strong balance sheet and permanent capital
- Capital returns from proprietary investing
- Diversified and recurring management fee income
- Alignment of interests between shareholders, LPs and employees

Alignment of interests



- 3i's own capital at work alongside third-party investors
 - 3i is largest investor in key funds and co-investments
- Active owner and manager
 - "Engaged LP"
- New employee compensation structure
 - Fair and transparent split of returns between stakeholders

Key objectives

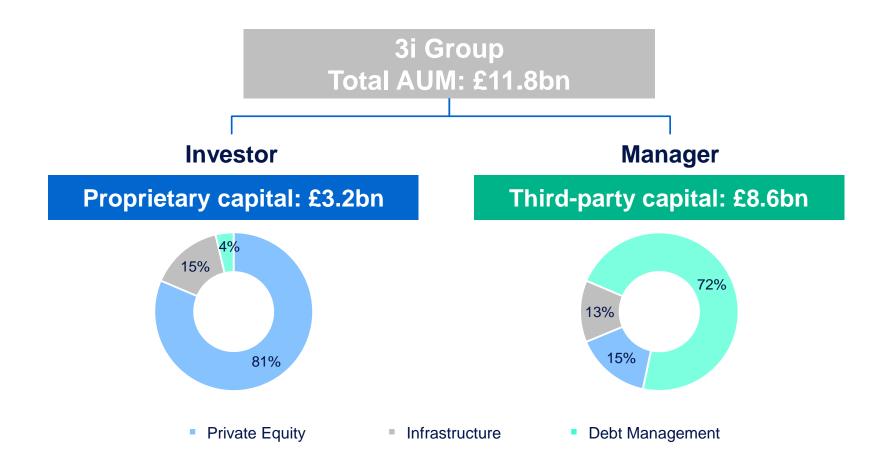




An attractive, multi-year value proposition through delivering the 3i Value Build

Combination of proprietary and third-party capital





Combination of proprietary investor and manager of third-party capital represents a differentiated business model

Tracking our progress and performance



3i Group

- Annual operating cash profit
- Capital allocation and efficiency
- Shareholder distributions per share
- Share price
- Total shareholder return

Proprietary capital investing

- Realisations
 - Uplift to book value
 - Cash-on-cash multiple
- Gross debt, funding costs and gearing
- NAV per share

Fund management activities

- AUM and fee growth
- Third-party vs. proprietary split
- Operating profit



Generating real momentum in the business



Financial performance

Julia Wilson

Group Finance Director

Financial highlights – a solid set of results

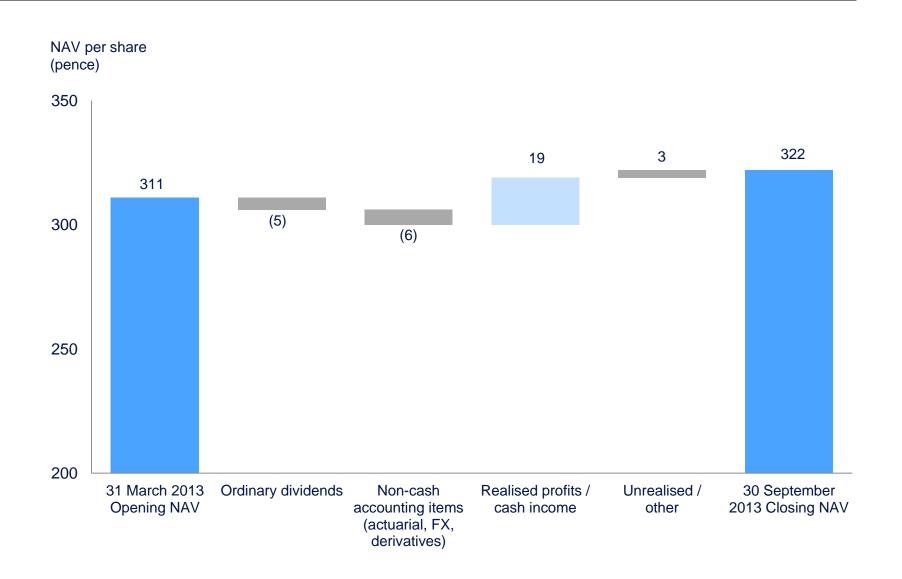


| | | Six months to 30 September 2013 | Six months to 30 September 2012 | Year to 31 March 2013 |
|-------------------------|-------------------------|---------------------------------------|---------------------------------------|-----------------------------|
| | Gross portfolio return | £315m | £180m | £546m |
| | Fee income | £36m | £36m | £71m |
| | Net carried interest | £(26)m | £(2)m | £(15)m |
| Income | Operating costs | £(68)m | £(105)m | £(170)m |
| statement | Net return | £257m | £109m | £432m |
| | Total return | £175m | £(5)m | £373m |
| | Portfolio income - cash | £31m | £27m | £62m |
| | Fee income - cash | £39m | £35m | £70m |
| | Cash investment | £81m | £118m | £172m |
| | Realisations | £528m | £268m | £606m |
| Balance | Gross debt | £873m | £1,249m | £1,081m |
| sheet | Net debt/(cash) | £(28)m | £493m | £335m |
| | Gearing ¹ | n/a | 19% | 11% |
| | NAV per share | 322p | 273p | 311p |
| | Base dividend | 2.7p | 2.7p | 8.1p |
| Distributions per share | Special dividend | 4.0p | - | - |
| | Total | 6.7p | 2.7p | 8.1p |

¹ Gearing is net debt as a percentage of NAV.

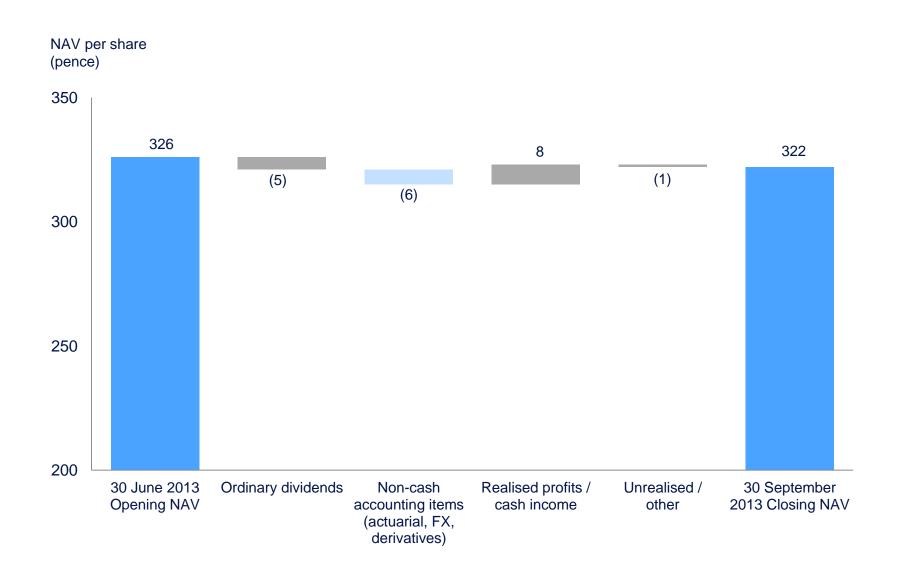
Cash returns continue to drive NAV growth





Second quarter impacted by non-cash items





Heading towards a sustainable annual operating cash profit



| (£m) | FY10 | FY11 | FY12 | FY13 | H1 FY14 |
|--|------|------|------|------|------------|
| Third-party capital fees | 56 | 62 | 91 | 70 | 39 |
| Portfolio fees | (2) | 1 | 7 | 4 | 6 |
| Portfolio dividends and interest | 75 | 56 | 53 | 58 | 25 |
| Cash income | 129 | 119 | 151 | 132 | 70 |
| Operating expenses ¹ | 221 | 181 | 180 | 170 | 68 |
| Less: Restructuring and redundancy costs | (13) | (2) | (9) | (30) | (4) |
| | 208 | 179 | 171 | 140 | 64 |
| Annual operating cash profit/(loss) | (79) | (60) | (20) | (8) | 6 |

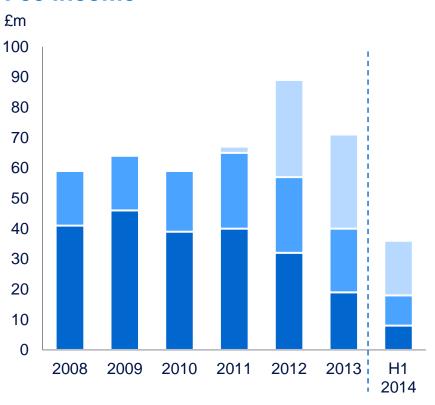
Cash income to cover operating costs by March 2014

¹ Operating expenses are disclosed on an accruals basis rather than a cash basis. This difference is not considered material.

Maintaining fee income



Fee income¹



| Fee income (£m) | H1 FY14 | H1 FY13 |
|-----------------|------------|------------|
| Private Equity | 9 | 10 |
| Infrastructure | 11 | 10 |
| Debt Management | 16 | 16 |
| Total | 36 | 36 |
| Cash | 39 | 35 |

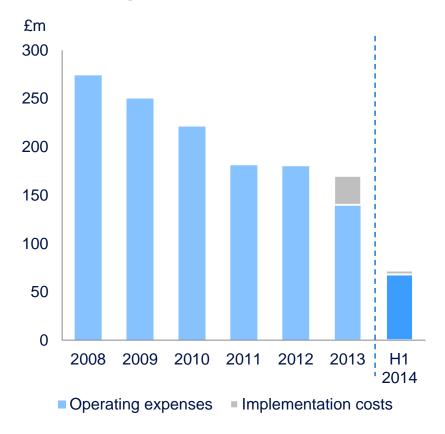
[■] Private Equity ■ Infrastructure ■ Debt Management

On track to deliver increased cost reduction target



- Actual costs significantly below prior year as benefits now being seen
 - £68m vs £105m H1 FY13
 - Includes £4m of implementation costs

Operating expenses

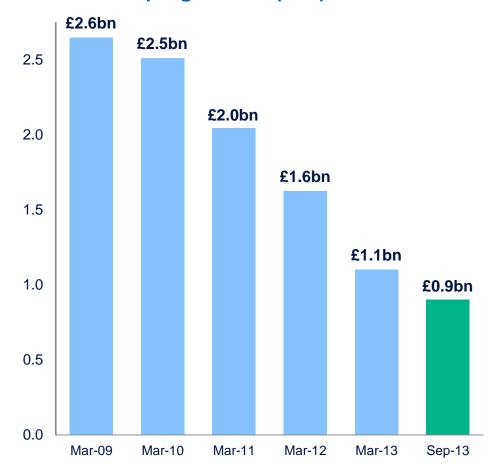


Significantly reduced gross debt – ahead of schedule



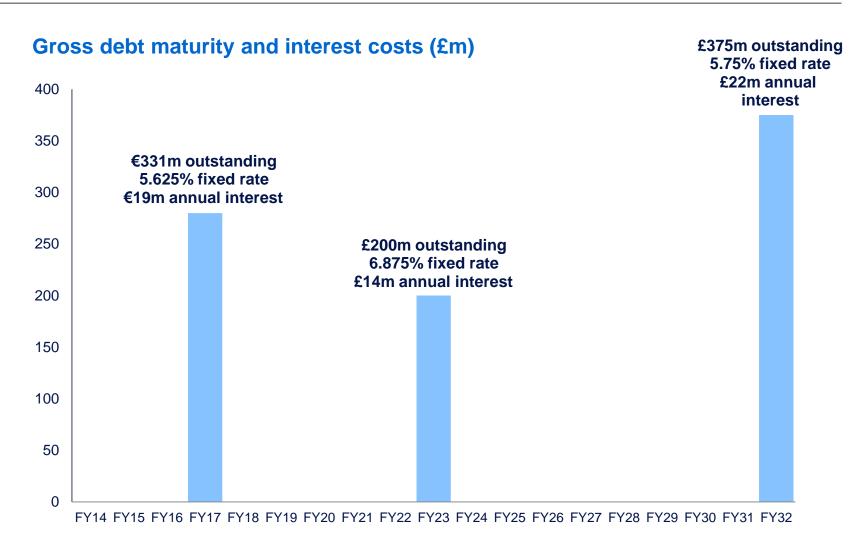
- Gross debt of £873m at September 2013
- Repaid revolving facility drawings in April, taking gross debt reduction to over 46% since March 2012
- Impact of reduced gross debt now being seen in lower interest costs
 - H1 FY14 £28m,
 H1 FY13 £62m

Gross debt progression (£bn)



Gross debt remains under review

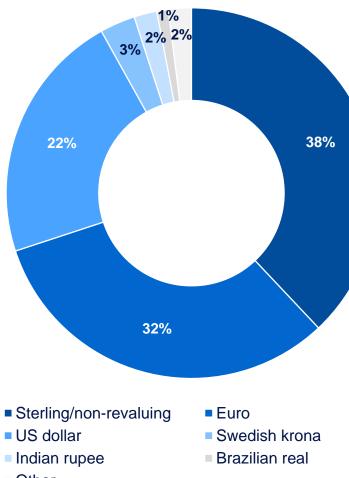




Exchange movements



Net asset exposure by currency



| Currency | % change in period | Total return impact |
|---------------------|--------------------------|---------------------------|
| US Dollar | 6.1% | £(41)m |
| Indian rupee | 18.6% | £(15)m |
| Euro | 1.0% | £(8)m |
| Brazilian real | 15.2% | £(7)m |
| Swedish krona | 4.6% | £(5)m |
| Other | n/a | £(3)m |
| Total return impact | | £(79)m |

Other

All three business lines contribute



Private Equity

Strong realisations and stable portfolio contribute to good investment returns

Infrastructure

Stable fee income and good dividend income from 3i Infrastructure plc contribute to annual operating cash profit, but affected by Indian challenges

Debt Management

Growing AUM and underlying fee income contributes to profitable fund management activities

Infrastructure – improved operating performance



| Key metrics, six months to 30 September | 2013 | 2012 |
|---|------------------|-------------|
| Fee income | £11m | £10m |
| Portfolio income | £11m | £9m |
| Operating expenses | £(9)m | £(13)m |
| Unrealised value growth | £(24)m | £(2)m |
| Net return on opening portfolio | £(10)m (2.0)% | £4m 0.8% |
| AUM | £1,555m | £1,552m |
| Portfolio value | £479m | £500m |

Good European performance; impacted by exposure to India

Debt Management – investing to support growth



| Key metrics, six months to 30 September | 2013 | 2012 |
|---|---------|---------|
| Fee income | £16m | £16m |
| Operating expenses | £(17)m | £(16)m |
| Net return on opening portfolio | £2m | £4m |
| | 2.5% | 9.5% |
| Underlying net return on opening portfolio ¹ | £10m | £7m |
| | 12.3% | 16.7% |
| AUM | £6,294m | £4,439m |
| Portfolio value | £155m | £46m |
| Investment | £71m | £17m |

Further fee potential as AUM increases

Private Equity – strong realisations supporting good performance

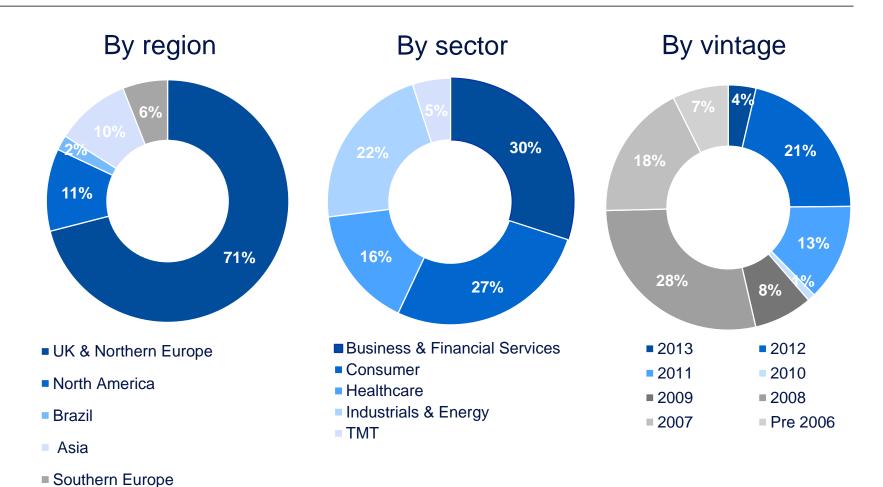


| Key metrics, six months to 30 September | 2013 | 2012 |
|---|---------|---------|
| Realisation proceeds | £528m | £238m |
| Uplift over opening value | 32% | 35% |
| Money multiple | 1.6x | 2.1x |
| Investment | £10m | £96m |
| Operating expenses | £(42)m | £(76)m |
| Net return on opening portfolio | £265m | £101m |
| | 9.8% | 3.8% |
| AUM | £3,902m | £5,356m |
| Portfolio value | £2,424m | £2,569m |

Pipeline for new deals improving

Improving Private Equity portfolio





Portfolio of 87 investments, down from 102 at 31 March 2013

Private Equity portfolio¹

As at 30 September 2013



| Investment | Business description | Country | Value | Performance |
|-------------------|--|-----------|-------|-------------|
| Action | Non-food discount retailer | Benelux | £299m | 7 |
| Quintiles | Clinical research outsourcing solutions | US | £146m | 71 |
| Element | Testing and inspection | Benelux | £119m | 71 |
| ACR | Pan-Asian non-life reinsurance | Singapore | £108m | 7 |
| Foster + Partners | Architectural services | UK | £108m | 2 |
| HILITE | Fluid control component supplier | Germany | £106m | 7 |
| Mayborn | Manufacturer and distributor of baby products | UK | £100m | 7 |
| Scandlines | Ferry operator in Baltic Sea | Germany | £97m | → |
| Memora | Funeral service provider | Spain | £81m | → |
| AES | Manufacturer of mechanical seals and support systems | UK | £77m | → |
| Tato | Manufacturer and sales of speciality chemicals | UK | £73m | 7 |
| Eltel | Infrastructure services for electricity and telecoms networks | Finland | £71m | → |
| Phibro | Animal healthcare | US | £66m | 7 |
| Amor | Distributor and retailer of affordable jewellery | Germany | £62m | → |
| Geka | Manufacturer of brushes, applicators and cosmetic packaging systems | Germany | £51m | 7 |
| OneMed | Distributor of consumable medical products, devices and technology | Sweden | £45m | 7 |
| Etanco | Designer, manufacturer and distributor of fasteners and fixing systems | France | £38m | → |
| Refresco | Manufacturer of private label juices and soft drinks | Benelux | £38m | 7 |
| Hobbs | Retailer of women's clothing and footwear | UK | £35m | N |
| Inspecta | Supplier of testing, inspection and certification (TIC) services | Finland | £33m | 71 |

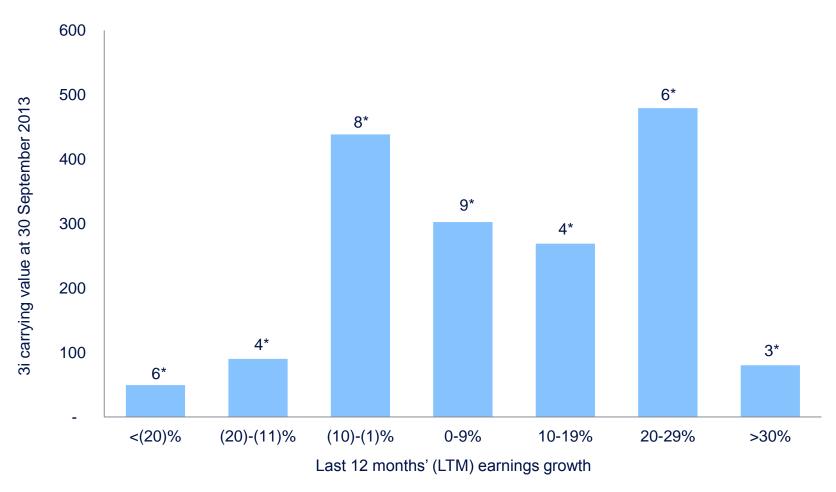
¹ Largest 20 excluding two for confidentiality reasons.

² Disclosure restricted due to confidentiality agreement.

Good earnings growth in Private Equity portfolio



Portfolio earnings growth¹



¹ Includes all companies valued on an earnings basis where comparable earnings data is available. This represents 70% of the Private Equity portfolio.

^{*} Number of companies.

Private Equity valuations demonstrate better stability



- Growth in aggregate valuation earnings of 5% since March 2013
- Use of forecast earnings for 7 portfolio companies (8% by value)
- Net multiples increased by 11% since March 2013
- Net debt/EBITDA¹ in the portfolio 3.3x compared with 3.2x at March 2013

| Multiples | Sep 2013 | March 2013 |
|------------------------|-----------------|---------------|
| FTSE 250 | 11.7x | 11.1x |
| 3i pre-discount | 9.6x | 8.8x |
| 3i post-discount | 8.8x | 7.9x |
| Earnings | Sep 2013 | March 2013 |
| Forecast | 16% | 22% |
| Management/ audited | 84% | 78% |

Private Equity – continued market recovery lifting values, portfolio earnings growing



| Six months to 30 September | 2013 | 2012 |
|----------------------------|--------|-------|
| Performance ¹ | £32m | £60m |
| Multiple movement | £78m | £4m |
| Quoted | £75m | £8m |
| Provisions | - | £4m |
| Imminent sale | £(13)m | £(1)m |
| Discounted cash flow | £(11)m | £1m |
| Other | - | £(9)m |
| Total | £161m | £67m |

Capital distribution policy



- Expect to declare 20.0p per share for full year
- Confirming base interim dividend of 2.7p per share, paid from revenue reserves
- Announcing special interim dividend of 4.0p per share, paid from capital reserves
- Both base and special interim dividend to be paid on 8 January 2014

Confirming initiation of additional distributions; total interim dividend of 6.7p per share



- Strong realisations and a stable portfolio
- An annual operating cash profit
- Lower interest costs and no gearing
- Declaration of the special dividend today



Generating real momentum in the business



Appendices





25 large investments as at 30 September 2013



| Company | Business | Country | Business description | Valuation basis at 30 Sep 13 | Value at 31 Mar 13 £m | Value at 30 Sep 13 £m |
|-----------------------|----------|-----------|--|------------------------------------|-----------------------------|-----------------------------|
| 3i Infrastructure plc | Infra | UK | Quoted investment company, investing in infrastructure | Quoted | 398 | 400 |
| Action | PE | Benelux | Non-food discount retailer | Earnings | 280 | 299 |
| Quintiles | PE | US | Clinical research outsourcing solutions | Quoted | 103 | 146 |
| Element | PE | Benelux | Testing and inspection | Earnings | 112 | 119 |
| ACR | PE | Singapore | Pan-Asian non-life reinsurance | Other | 121 | 108 |
| Foster & Partners | PE | UK | Architectural services | Other | 108 | 108 |
| Hilite | PE | Germany | Fluid control component supplier | Earnings | 107 | 106 |
| Mayborn | PE | UK | Manufacturer and distributor of baby products | Earnings | 97 | 100 |
| Scandlines | PE | Germany | Ferry operator in Baltic Sea | DCF | 104 | 97 |
| Memora | PE | Spain | Funeral service provider | Earnings | 90 | 81 |
| AES | PE | UK | Manufacturer of mechanical seals and support systems | Earnings | 79 | 77 |
| Tato | PE | UK | Manufacturer and sales of speciality chemicals | Earnings | 63 | 73 |
| Eltel | PE | Finland | Infrastructure services for electricity and telecoms networks | Earnings | 74 | 71 |
| Phibro | PE | US | Animal healthcare | Earnings | 57 | 66 |
| Amor | PE | Germany | Distributor and retailer of affordable jewellery | Earnings | 57 | 62 |
| Geka | PE | Germany | Manufacturer of brushes, applicators and cosmetic packaging systems | Earnings | 39 | 51 |
| OneMed | PE | Sweden | Distributor of consumable medical products, devices and technology | Earnings | 47 | 45 |
| Palace Street I | DM | UK | Credit Opportunities Fund | Broker quotes | 48 | 44 |
| Etanco | PE | France | Designer, manufacturer and distributor of fasteners and fixing systems | Earnings | 34 | 38 |
| Refresco | PE | Benelux | Manufacturer of private label juices and soft drinks | Earnings | 27 | 38 |
| Hobbs | PE | UK | Retailer of women's clothing and footwear | Earnings | 47 | 35 |
| Inspecta | PE | Finland | Supplier of testing, inspection and certification (TIC) services | Earnings | 31 | 33 |
| European warehouse | DM | Europe | European debt warehouse facility | Broker quotes | n/a | 32 |
| US warehouse | DM | US | US debt warehouse facility | Broker quotes | n/a | 31 |
| Lekolar | PE | Sweden | Distributor of pedagogical products and educational materials | Earnings | 36 | 30 |

Note: Two investments have been excluded for legal or commercial reasons.

Infrastructure – financial highlights



| Six months to 30 September | 2013 | 2012 |
|----------------------------|---------|---------|
| Realised profits | - | - |
| Unrealised profits | £(24)m | £(2)m |
| Portfolio income | £11m | £9m |
| Gross portfolio return | £(13)m | £7m |
| Fees | £11m | £10m |
| Net carry | £1m | - |
| Operating expenses | £(9)m | £(13)m |
| Net portfolio return | £(10)m | £4m |
| % opening portfolio value | (2.0)% | 0.8% |
| Cash investments | - | £5m |
| Realisations | - | £30m |
| Assets under management | £1,555m | £1,552m |

Debt Management – financial highlights



| £6,294m | £4,439m |
|---------|---|
| - | - |
| £71m | £17m |
| 2.5% | 9.5% |
| £2m | £4m |
| £(17)m | £(16)m |
| £(3)m | £(1)m |
| £16m | £16m |
| £6m | £5m |
| £5m | £1m |
| - | £1m |
| £1m | £3m |
| 2013 | 2012 |
| | £1m - £5m £6m £16m £(3)m £(17)m £2m 2.5% £71m |

¹ Includes £8m of acquisition accounting adjustments, underlying net portfolio return is £10m or 12.5% in the six months to 30 September 2013.

Debt Management – fee income



| Six months to 30 Sept | ember | 2013 | 2012 |
|-----------------------|---|--------|--------|
| | Original European business ¹ | £9.8m | £14.9m |
| Europe | - of which catch up | - | £3.7m |
| | Acquired European funds ² | £2.9m | £1.2m |
| | Total Europe | £12.7m | £16.1m |
| | Acquired US business ³ | £2.1m | - |
| North America | New US funds ⁴ | £1.5m | - |
| | Total North America | £3.6m | - |
| Total | | £16.3m | £16.1m |

Mizuho Investment Management business acquired in February 2011.

Invesco Funds acquired in August 2012.

Fraser Sullivan Investment Management business acquired in September 2012. Jamestown 1 and 2 launched in November 2012 and February 2013 respectively.

Private Equity – financial highlights



| Six months to 30 September | 2013 | 2012 |
|-----------------------------|---------|---------|
| Realised profits | £129m | £62m |
| Unrealised profits/(losses) | £161m | £67m |
| Portfolio income | £32m | £39m |
| Gross portfolio return | £322m | £168m |
| Fees | £9m | £10m |
| Net carry | £(24)m | £(1)m |
| Operating expenses | £(42)m | £(76)m |
| Net portfolio return | £265m | £101m |
| % opening portfolio value | 9.8% | 3.8% |
| Cash investments | £10m | £96m |
| Realisations | £528m | £238m |
| Assets under management | £3,902m | £5,356m |

Realisations in the period



| Total | | | 842 | 528 | 130 | n/a | | n/a | n/a |
|----------------------------------|-----------|----------|----------|----------|---------------|--------------------|--------|-------------------|-------|
| Palace Street I | Europe | 2011 | 48 | - | 1 | n/a | 44 | n/a | n/a |
| Debt Management | | | | | | | | | |
| | | | 794 | 528 | 129 | 32% | 525 | 1.6x | n/a |
| Other investments ^{3,5} | n/a | n/a | 71 | 12 | 2 | 20% | 61 | 0.6x | n/a |
| Gain Capital ³ | USA | 2008 | 12 | 7 | 2 | 40% | 19 | 1.0x | - |
| EUSA ⁴ | UK | 2007 | - | 6 | 6 | n/a | n/a | 2.4x | 19% |
| Enterprise | UK | 2007 | 8 | 7 | (1) | (13)% | n/a | 0.1x | (50)% |
| Futaste | China | 2007 | 8 | 9 | - | - | n/a | 0.9x | (2)% |
| Franklin | Singapore | 2007 | 10 | 12 | 2 | 20% | n/a | 1.5x | 10% |
| HTC | Nordic | 2006 | 10 | 13 | 3 | 30% | n/a | 0.6x | (6)% |
| Quintiles ³ | USA | 2008 | 103 | 13 | 4 | 44% | 146 | 2.4x | 23% |
| Joyon | China | 2007 | 15 | 21 | 5 | 31% | n/a | 1.9x | 15% |
| Hyperion | UK | 2008 | 43 | 44 | 2 | 5% | n/a | 1.7x | 12% |
| Trescal | France | 2010 | 51 | 58 | 8 | 16% | n/a | 2.0x | 30% |
| Action ³ | Benelux | 2011 | 280 | 59 | 11 | 23% | 299 | 3.4x | 80% |
| Civica | UK | 2008 | 84 | 124 | 40 | 48% | n/a | 2.1x | 16% |
| Xellia | Nordic | 2008 | 99 | 143 | 45 | 46% | n/a | 2.3x | 18% |
| Private Equity | | | | | | | | | |
| Investment | Country | invested | £m | £m | £m | % | value | cost ² | IRR |
| | | year | value | proceeds | in the period | value ¹ | 2013 | over | |
| | | Calendar | 2013 | realised | profit/(loss) | opening | 30 Sep | multiple | |
| | | | 31 March | 3i | Realised | Uplift on | | Money | |

¹ Cash proceeds in the period over opening value realised.

² Cash proceeds (including income) over cash invested.

³ For partial divestments and recapitalisations, valuations of any remaining investment are included in the money multiple over cost calculation.

⁴ Deferred consideration.

Includes the full realisation of three investments, four partial realisations and three receipts of deferred consideration.

Long-term performance



Private Equity: Buyouts

| New investments made in financial years to 31 March Vintage year | Cash investment £m | Return flow £m | Value remaining £m | IRR to 30 September 2013 | IRR to 31 March 2013 |
|--|--------------------------|----------------------|--------------------------|--------------------------------|----------------------------|
| 2013 | 56 | _ | 51 | n/a¹ | n/a ¹ |
| 2012 | 270 | 104 | 443 | 43% | 43% |
| 2011 | 271 | 60 | 284 | 9% | 8% |
| 2010 | _ | _ | _ | _ | _ |
| 2009 | 328 | 277 | 110 | 3% | (1)% |
| 2008 | 719 | 368 | 260 | (3)% | (4)% |
| 2007 | 573 | 527 | 166 | 6% | 7% |
| 2006 | 437 | 1,176 | _ | 48% | 48% |
| 2005 | 326 | 1,047 | 35 | 62% | 62% |
| 2004 | 295 | 709 | _ | 35% | 35% |

¹ The 2013 vintage IRR is not meaningful as the assets in the vintage are less than 12 months old.

Private Equity: Growth Capital

| New investments made in financial years to 31 March Vintage year | Cash investment £m | Return flow £m | Value remaining £m | IRR to 30 September 2013 | IRR to 31 March 2013 |
|--|--------------------------|----------------------|--------------------------|--------------------------------|----------------------------|
| 2013 | 43 | _ | 37 | n/a¹ | n/a ¹ |
| 2012 | 70 | 1 | 64 | (3)% | (3)% |
| 2011 | 21 | _ | 23 | 5% | 14% |
| 2010 | 46 | _ | 38 | (6)% | (19)% |
| 2009 | 211 | 49 | 77 | (12)% | (13)% |
| 2008 | 1,004 | 824 | 420 | 5% | 3% |
| 2007 | 553 | 269 | 202 | (4)% | (2)% |
| 2006 | 441 | 629 | 53 | 22% | 22% |
| 2005 | 171 | 314 | _ | 26% | 26% |
| 2004 | 289 | 530 | _ | 26% | 26% |
| | | | | | |

¹ The 2013 vintage IRR is not meaningful as the assets in the vintage are less than 12 months old.

AUM movements in the period



Assets under management by business line

| | Private Equity £m | Infrastructure £m | Debt Management £m | Total £m |
|--------------------------------------|----------------------|----------------------|--------------------|-------------|
| AUM at 31 March 2013 | 4,851 | 1,579 | 6,440 | 12,870 |
| of which proprietary capital | 3,145 | 481 | 68 | 3,694 |
| of which third-party capital | 1,706 | 1,098 | 6,372 | 9,176 |
| Investment (cost) | 48 | - | - | 48 |
| Divestment/Distributions (cost) | (789) | - | (381) | (1,170) |
| 3i Infrastructure plc NAV movement | - | (24) | - | (24) |
| New funds raised | - | - | 398 | 398 |
| Acquisitions | - | - | - | - |
| Foreign exchange movements and other | (208) | - | (163) | (371) |
| AUM at 30 September 2013 | 3,902 | 1,555 | 6,294 | 11,751 |
| of which proprietary capital | 2,577 | 472 | 117 | 3,166 |
| of which third-party capital | 1,325 | 1,083 | 6,177 | 8,585 |

Private Equity and Infrastructure AUM



| | Close date | Original fund size | Original 3i commitment | Remaining 3i commitment at September 2013 | % invested at September 2013 | Gross money multiple ¹ at September 2013 | AUM |
|-------------------------|------------|-----------------------|---------------------------|--|------------------------------|--|---------|
| Private Equity | | | | | | | |
| 3i Eurofund III | July 1999 | €1,990m | €995m | €90m | 91% | 2.1x | €11m |
| 3i Eurofund IV | June 2004 | €3,067m | €1,941m | €78m | 96% | 2.3x | €403m |
| 3i Eurofund V | Nov 2006 | €5,000m | €2,780m | €389m | 86% | 1.0x | €2,660m |
| 3i Growth Capital Fund | March 2010 | €1,192m | €800m | €376m | 53% | 1.2x | €655m |
| Other | various | various | various | n/a | n/a | n/a | €972m |
| Total Private Equity AU | M | | | | | | £3,902m |

| Infrastructure | | | | | | | |
|------------------------------|------------|----------------------|--------------------|---------|-----|------|-----------------------|
| 3i India Infrastructure Fund | March 2008 | \$1,195m | \$250m | US\$38m | 73% | 0.6x | US\$689m ² |
| 3i Infrastructure plc | March 2007 | £1,049m ³ | £358m ⁴ | | n/a | n/a | £1,049m |
| Other | various | various | various | | n/a | n/a | £103m |
| Total Infrastructure AUM | | | | | | | £1,555m |

¹ Gross money multiple is the cash returned to the Fund plus value as at 30 September 2013, as a multiple of cash invested.

² Adjusted to reflect 3i Infrastructure plc's US\$250m share of the Fund.

³ Based on latest published NAV (ex-dividend).

^{4 3}i Group's proportion of latest published NAV.

Debt Management AUM



| | | Reinvestment | Maturity | Par value of | Realised equity | | Annualised equit |
|-----------------------------|--------------|--------------|----------|-----------------|-----------------------------|----------|-----------------------------|
| European CLO funds | Closing date | period end | date | fund at launch1 | money multiple ² | AUM | cash yield ^{3, 4,} |
| Harvest CLO I | Apr-04 | Mar-09 | Mar-17 | €514m | 0.7x | €106m | 7.4% |
| Harvest CLO II | Apr-05 | May-12 | May-20 | €540m | 1.1x | €442m | 13.3% |
| Harvest CLO III | Apr-06 | Jun-13 | Jun-21 | €650m | 0.7x | €611m | 9.8% |
| Harvest CLO IV | Jun-06 | Jul-13 | Jul-21 | €750m | 0.8x | €717m | 10.6% |
| Harvest CLO V | Apr-07 | May-14 | May-24 | €632m | 0.3x | €606m | 5.3% |
| Harvest CLO VII | Sep-13 | Oct-17 | Oct-25 | €310m | n/a | €310m | n/ |
| Windmill CLO I | Oct-07 | Dec-14 | Dec-29 | €500m | 0.4x | €480m | 6.29 |
| Petrusse CLO | Jun-04 | Sep-09 | Dec-17 | €295m | 0.4x | €57m | 4.69 |
| Alzette CLO | Dec-04 | Dec-10 | Dec-20 | €362m | 0.6x | €124m | 7.49 |
| Garda CLO | Feb-07 | Apr-13 | Apr-22 | €358m | 1.0x | €329m | 15.89 |
| Coniston CLO | Aug-07 | Jun-13 | Jul-24 | €409m | 0.6x | €371m | 10.99 |
| Axius CLO | Oct-07 | Nov-13 | Nov-23 | €350m | 0.3x | €321m | 4.5 |
| | | | | | | £3,746m | |
| US CLO funds | | | | | | | |
| Fraser Sullivan CLO I | Mar-06 | Mar-12 | Mar-20 | \$400m | 1.5x | US\$257m | 19.7 |
| Fraser Sullivan CLO II | Dec-06 | Dec-12 | Dec-20 | \$485m | 1.5x | US\$376m | 23.4 |
| COA Caerus CLO | Dec-07 | Dec-15 | Dec-19 | \$242m | 1.3x | US\$243m | 25.2 |
| Fraser Sullivan CLO VI | Nov-11 | Nov-14 | Nov-22 | \$409m | 0.3x | US\$403m | 17.6 |
| Fraser Sullivan CLO VII | Apr-12 | Apr-15 | Feb-21 | \$450m | 0.2x | US\$454m | 21.2 |
| Jamestown CLO I | Nov-12 | Nov-16 | Nov-24 | \$450m | 0.1x | US\$453m | 18.0 |
| Jamestown CLO II | Feb-13 | Jan-17 | Jan-25 | \$500m | 0.1x | US\$502m | 12.5 |
| | | Reinvestment | Maturity | Original | Realised equity | £1,664m | Annualised equi |
| Other funds | Closing date | period end | date | fund size | money multiple ² | AUM | cash yield ^{3, 4} |
| Vintage I | Mar-07 | Mar-09 | Jan-22 | €500m | 2.0x | €440m | 4.8 |
| Vintage II | Nov-11 | Sep-13 | n/a | US\$400m | n/a | US\$248m | 1.3 |
| Palace Street I | Aug-11 | n/a | n/a | n/a | 0.6x | €50m | 21.4 |
| Friday Street | Aug-06 | Aug-08 | Aug-14 | €300m | 0.1x | €77m | 2.0 |
| European Warehouse vehicles | n/a | n/a | n/a | n/a | n/a | €9m | r |
| COA Fund ⁶ | Nov-07 | n/a | n/a | n/a | n/a | US\$116m | (3.0) |
| Senior Loan Fund | Jul-09 | n/a | n/a | n/a | n/a | US\$73m | 9.3 |
| US Warehouse vehicles | n/a | n/a | n/a | n/a | n/a | US\$211m | 0.0 |
| 22 | | .,,, | .,,, | 170 | .,, | £884m | |
| Total | | | | | | £6,294m | |

- 1 Includes par value of assets and principal cash amount.
- 2 Multiple of total equity distributions over par value of equity at launch.
- 3 Average annualised returns since inception of CLOs calculated as annualised cash distributions over par value of equity. Excludes unrealised equity remaining in CLO.
- 4 Vintage I & II returns is shown as gross money multiple which is cash returned to the Fund plus value as at 30 September 2013, as a multiple of cash invested.
- 5 The annualised returns for the COA fund and Senior Loan Fund are the annualised net returns of the Funds since inception.
- 6 The COA Fund AUM excludes the market value of investments the fund has made in 3i US Debt Management CLO funds (\$126m as at 30 September 2013).