



# 3i Group plc

3i is an investment company with two complementary businesses, Private Equity and Infrastructure, specialising in core investment markets in northern Europe and North America.

We have a diverse investment portfolio and disciplined investment processes. This, together with our clear and consistent strategy, underpins our competitive advantage.

## Our strategic objectives

We focus on opportunities where our sector and market expertise, combined with our strong capital position, can create material value for shareholders.

- Grow investment portfolio earnings
- Realise investments with good cash-to-cash returns
- Maintain an operating cash profit
- Use our strong balance sheet
- Increase shareholder distributions

## Our international network

We have operations in eight offices across Europe, Asia and North America.



## Key facts\*

**24%**

total return on equity in the year to 31 March 2018

**£587m**

invested in private equity in the year to 31 March 2018

**£1.0bn**

realised in private equity in the year to 31 March 2018

**£1.1bn**

advised 3iN on the realisation of its holdings in Elenia and Anglian Water Group

## Our business

### Private Equity

Investing in mid-market companies with an enterprise value between €100m – €500m taking a majority stake. New investment is primarily focused on northern Europe and North America.

**£5.8bn proprietary capital\***

**£8.3bn total AUM\***

### Infrastructure

Investing principally in mid-market economic infrastructure in Europe, as well as greenfield and low-risk energy projects.

**£3.4bn AUM\***

AUM is a measure of the total assets that 3i has to invest or manages on behalf of shareholders and third-party investors for which it receives a fee. AUM is measured at fair value.

\* Figures correct as at 31 March 2018.

## Leadership team



**Simon Thompson**  
Chairman



**Simon Borrows**  
Chief Executive



**Julia Wilson**  
Group Finance Director

## Ten of our largest investments<sup>1</sup>

### Action

Non-food discount retailer  
Netherlands

### Scandlines

Ferry operator between Denmark and Germany  
Denmark/Germany

### 3i Infrastructure plc

Quoted investment company, investing in infrastructure  
UK

### Basic-Fit

Discount gyms operator  
Netherlands

### Weener Plastic

Supplier of plastic packaging solutions  
Germany

### Audley Travel

Provider of experiential tailor-made travel  
UK

### Q Holding

Precision engineered elastomeric components manufacturer  
US

### Cirtec Medical

Outsourced medical device manufacturing  
US

### Hans Anders

Value for money optical retailer  
Netherlands

### Smarte Carte

Provider of self-serve vended luggage carts  
US

<sup>1</sup> As of 31 March 2018

## Over seventy years of evolution at 3i

### 1945

3i roots laid through ICFC and FCI, led by Lord William Piercy as Chairman, to provide risk capital to growing independent businesses.

### 1984

3i strengthens its UK presence and adds offices in Germany and France, laying the foundations for its international network in the decades to follow.

### 1994

3i successfully floats on the London Stock Exchange with a £1.5bn market cap; subsequently entering the FTSE 100.

### 2006

3i raises €5bn mid-market buyout fund, Eurofund V.

### 2007

3i launches £700m infrastructure fund. New York office opened.

### 2012

3i names Simon Borrows as Chief Executive.

### 2013

Acquisition of Barclays Infrastructure Funds Management.

### 2015

3i appoints Simon Thompson as Chairman.

### 2016

3i agrees to sell Debt Management to Investcorp.

### 2017

3i makes its first North American Infrastructure investment.

### 2018

3i closes the 3i European Operational Projects Fund on €456m.

### 3i Group plc

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### 3i.com

3i Investments plc is authorised and regulated in the UK by the Financial Conduct Authority.

### Investor relations

For financial news, results and to download our annual and half-yearly reports, please visit: [3i.com/investor-relations](https://3i.com/investor-relations)

### Sustainability

For more information, please visit: [3i.com/sustainability](https://3i.com/sustainability)