

PRESS RELEASE

* * * * *

Bosman Medical Devices acquired by OneMed***International growth ambitions with new owner***

Eindhoven, 9 January 2015

Bosman Medical Devices today announces its acquisition by OneMed, the Swedish medical devices business that offers a complementary product range and has operations across 11 North and East European countries. As part of the OneMed group, Bosman will benefit from the innovative power of an international corporation, whilst remaining the trusted Dutch provider of diabetes, wound, ostomy, and continence care materials. With OneMed, Bosman will stay upfront as the most service oriented organization with a complete solution for hospitals, patients, and healthcare insurance companies.

Market dynamics require a different approach

The healthcare industry is undergoing a lot of change with providers facing demands to reduce costs, whilst maintaining, and at times, increasing, quality standards. Hospitals merge, specialize, and professionalize, and healthcare insurance companies aim at lowering their costs whilst improving quality of care. These dynamics challenge healthcare suppliers to develop products and services that successfully address changing requirements at a competitive price.

Growth by increasing patient outcomes

Bosman looked for a solid and innovative partner to convert these market needs into market leadership by focusing on lowering costs in the healthcare chain and improving patient outcomes. With operations spanning the whole of Europe, OneMed will be able to take advantage of economies of scale to provide products and services for a wide range of conditions at attractive prices. As an enlarged company OneMed will apply best practices across the whole organization, thereby using its experience and know-how to increase patient outcomes and attract further customer growth.

Continuing its legacy

As the third generation at the helm of the family business, Dirk and Pieter Bosman, have overseen a substantial growth of Bosman Medical Devices. They recognized the time had come for the company to take another step in its development and have every confidence in the company's further successful growth as part of the OneMed group. The Bosman brothers will continue to lead the Meduon Group, an innovative breeding ground for small businesses and participants in the healthcare market.

About Bosman Medical Devices

Bosman Medical Devices provides medical devices for diabetes, wound, ostomy, and continence care and has successfully grown for 80 years by evolutionary entrepreneurship. As a family business, Bosman is sincerely involved in improving the quality of life of people with a chronic condition. Bosman has approx. 75,000 customers, employs 200 people, and has a turnover of circa €50 million. Bosman Medical Devices is part of the Meduon Group.

About OneMed

OneMed is the leading medical supplies distributor in Northern Europe serving customers in the healthcare industry with reliable and efficient solutions for their entire need of supplies and related services. By adding a service offering (advanced decision support, healthcare procedure education, product range planning and streamlined ordering procedures) OneMed presents a comprehensive medical supplies solution where OneMed in collaboration with customers improves healthcare outcome, thus lowering total healthcare cost and improving the quality of care.

OneMed has operations in 11 European countries with a total turnover of €350 million, the head office is located in Sweden. The ambition is to become a pan European company with presence all over Europe.

Note for editors:

More information:

www.onemed.com

www.bosman.com

Contact persons

OneMed

Peter Gustafsson, Commercial Director

Peter.Gustafsson@onemed.com

+46 (0)8 611 5030

Bosman Medical Devices

Heike Manders, Marketing Manager

h.manders@bosman.com

+31 (6) 52 831 690