



3i Group plc

3i is an investment company with two complementary businesses, Private Equity and Infrastructure, specialising in core investment markets in northern Europe and North America.

We have a diverse investment portfolio and disciplined investment processes. This, together with our clear and consistent strategy, underpins our competitive advantage.

Our strategic objectives

We focus on opportunities where our sector and market expertise, combined with our strong capital position, can create material value for shareholders.

- Grow investment portfolio earnings
- Realise investments with good cash-to-cash returns
- Maintain an operating cash profit
- Use our strong balance sheet
- Increase shareholder distributions

Our international network

We have operations in eight offices across Europe, Asia and North America.



Key facts*

24%

total return on equity in the year to 31 March 2018

£587m

invested in private equity in the year to 31 March 2018

£1.0bn

realised in private equity in the year to 31 March 2018

£1.1bn

advised 3iN on the realisation of its holdings in Elenia and Anglian Water Group

Our business

Private Equity

Investing in mid-market companies with an enterprise value between €100m – €500m taking a majority stake. New investment is primarily focused on northern Europe and North America.

£5.8bn proprietary capital*
£8.3bn total AUM*

Infrastructure

Investing principally in mid-market economic infrastructure in Europe, as well as greenfield and low-risk energy projects.

£3.4bn AUM*

AUM is a measure of the total assets that 3i has to invest or manages on behalf of shareholders and third-party investors for which it receives a fee. AUM is measured at fair value.

* Figures correct as at 31 March 2018.

Leadership team



Simon Thompson
Chairman



Simon Borrows
Chief Executive



Julia Wilson
Group Finance Director

Ten of our largest investments¹

Action

Non-food discount retailer
Netherlands

Scandlines

Ferry operator between Denmark and Germany
Denmark/Germany

3i Infrastructure plc

Quoted investment company, investing in infrastructure
UK

Basic-Fit

Discount gyms operator
Netherlands

Weener Plastic

Supplier of plastic packaging solutions
Germany

Audley Travel

Provider of experiential tailor-made travel
UK

Q Holding

Precision engineered elastomeric components manufacturer
US

Cirtec Medical

Outsourced medical device manufacturing
US

Hans Anders

Value for money optical retailer
Netherlands

Smarte Carte

Provider of self-serve vended luggage carts
US

¹ As of 31 March 2018

Over seventy years of evolution at 3i

1945

3i roots laid through ICFC and FCI, led by Lord William Piercy as Chairman, to provide risk capital to growing independent businesses.

1984

3i strengthens its UK presence and adds offices in Germany and France, laying the foundations for its international network in the decades to follow.

1994

3i successfully floats on the London Stock Exchange with a £1.5bn market cap; subsequently entering the FTSE 100.

2006

3i raises €5bn mid-market buyout fund, Eurofund V.

2007

3i launches £700m infrastructure fund. New York office opened.

2012

3i names Simon Borrows as Chief Executive.

2013

Acquisition of Barclays Infrastructure Funds Management.

2015

3i appoints Simon Thompson as Chairman.

2016

3i agrees to sell Debt Management to Investcorp.

2017

3i makes its first North American Infrastructure investment.

2018

3i closes the 3i European Operational Projects Fund on €456m.

3i Group plc

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3i Investments plc is authorised and regulated in the UK by the Financial Conduct Authority.

Investor relations

For financial news, results and to download our annual and half-yearly reports, please visit: 3i.com/investor-relations

Sustainability

For more information, please visit: 3i.com/sustainability