3i Group plc

3i is an investment company with two complementary businesses, Private Equity and Infrastructure, specialising in core investment markets in northern Europe and North America.

We have a diverse investment portfolio and disciplined investment processes. This, together with our clear and consistent strategy, underpins our competitive advantage.

Our strategic objectives

We focus on opportunities where our sector and market expertise, combined with our strong capital position, can create material value for shareholders.

• Grow investment portfolio earnings
• realise investments with good cash-to-cash returns
• Maintain an operating cash profit
• Use our strong balance sheet
• Increase shareholder distributions

Our international network

We have operations in eight offices across Europe, Asia and North America.

Key facts*

24%
total return on equity in the year to 31 March 2018

£587m
invested in private equity in the year to 31 March 2018

£1.0bn
realised in private equity in the year to 31 March 2018

£1.1bn
advised 3iN on the realisation of its holdings in Elenia and Anglian Water Group

Our business

Private Equity
Investing in mid-market companies with an enterprise value between €100m – €500m taking a majority stake. New investment is primarily focused on northern Europe and North America.

£5.8bn proprietary capital*
£8.3bn total AUM*

Infrastructure
Investing principally in mid-market economic infrastructure in Europe, as well as greenfield and low-risk energy projects.

£3.4bn AUM*

AUM is a measure of the total assets that 3i has to invest or manages on behalf of shareholders and third-party investors for which it receives a fee. AUM is measured at fair value.

* Figures correct as at 31 March 2018.
Over seventy years of evolution at 3i

1945
3i roots laid through ICFC and FCI, led by Lord William Piercy as Chairman, to provide risk capital to growing independent businesses.

1984
3i strengthens its UK presence and adds offices in Germany and France, laying the foundations for its international network in the decades to follow.

1994
3i successfully floats on the London Stock Exchange with a £1.5bn market cap; subsequently entering the FTSE 100.

2006
3i raises £5bn mid-market buyout fund, Eurofund V.

2007
3i launches £700m infrastructure fund. New York office opened.

2012
3i names Simon Borrows as Chief Executive.

2013
3i appoints Simon Thompson as Chairman.

2015
3i agrees to sell Debt Management to Investcorp.

2016
3i makes its first North American Infrastructure investment.

2017
3i closes the 3i European Operational Projects Fund on €456m.

Leadership team

Simon Thompson
Chairman

Simon Borrows
Chief Executive

Julia Wilson
Group Finance Director

Ten of our largest investments¹

Action
Non-food discount retailer
Netherlands

Scandlines
Ferry operator between Denmark and Germany
Denmark/Germany

3i Infrastructure plc
Quoted investment company, investing in infrastructure
UK

Basic-Fit
Discount gyms operator
Netherlands

Weener Plastic
Supplier of plastic packaging solutions
Germany

Audley Travel
Provider of experiential tailor-made travel
UK

Q Holding
Precision engineered elastomeric components manufacturer
US

Cirtec Medical
Outsourced medical device manufacturing
US

Hans Anders
Value for money optical retailer
Netherlands

Smarte Carte
Provider of self-serve vended luggage carts
US

¹ As of 31 March 2018

Investor relations
For financial news, results and to download our annual and half-yearly reports, please visit: 3i.com/investor-relations

Sustainability
For more information, please visit: 3i.com/sustainability