



Annual General Meeting

25 June 2026



The Centre's Fire Alarm notification is in the form a female spoken voice announcement repeating the following:

“Attention please, attention please. A fire has been reported within the building. Please leave the building immediately by the nearest exit. Please do not use the lifts but leave the building by the nearest stairway.”

If the alarm sounds please leave the building by the marked exits. Please let a member of staff or a steward know if you need assistance.

If it is safe to do so please assemble on the lawn outside the building while we find out whether it will be possible to continue the meeting.



Annual General Meeting

25 June 2026



Introduction

David Hutchison
Chair



Today's agenda



Introductory remarks

David Hutchison

Review of the year

Simon Borrows

Outlook

Simon Borrows

Q&A

David Hutchison

Formal business including Resolutions

David Hutchison

The Board of Directors and General Counsel





Peter McKellar





Coline McConville





Stephen Daintith





Lesley Knox





Kevin Dunn





Simon Borrows





James Hatchley





Jasi Halai





Hemant Patel





Alexandra Schaapveld



An excellent result in a challenging market

Year to 31 March 2026



Group

Total return
on equity

£5.3bn
22%

NAV
per share

3,030p

Gearing

2%

Total dividend
per share

84.5p

Private Equity

Gross investment return

23%

Investment

£2,642m

Proceeds and dividend
income

£1,783m

Infrastructure

GIR

7%

NIR¹

10%

Cash income

£104m

AUM

£6.9bn

¹ Net Investment Return, including fee income and operating costs.



We generate attractive returns for our shareholders and co-investors by investing in private equity and infrastructure assets.

As proprietary capital investors we have a long-term, responsible approach.

We aim to compound value through thoughtful origination, disciplined investment and active management of our assets, driving sustainable growth in our investee companies.

Long-term stewardship

Thematic origination

Careful portfolio construction

Assessment and management of risks and opportunities



We announced a share buyback programme on 14 May 2026

- **Amount:** up to £750 million
- **Duration:** from 14 May 2026 to 31 December 2026
- **Broker:** Barclays

Total FY2026 dividend of 84.5 pence per share



Second FY2026 dividend of 48.0 pence per share brings total dividend for the year to 84.5 pence per share.

Our dividend policy aims to maintain or grow the dividend year-on-year subject to:

- maintaining our conservative balance sheet strategy
- careful consideration of the outlook for investments and realisations and market conditions

Based on this recommendation and expected payment in July 2026, we will have paid £5.4bn to shareholders in dividends since our restructuring in 2012, growing our dividend by an average compound annual growth rate of 18% over this period.





Review of the year

Simon Borrows
Chief Executive





Business review



Good returns across the portfolio with strong contribution from Action

- 23% GIR for the portfolio
- 25% GIR for Action
- 14% GIR for non-Action portfolio
- 96%¹ of portfolio by value growing earnings in the 12 months to 31 Dec 2025

Strong cash generation with opportunities for further investment in Action

- 7.5% Action equity interest bought for £2.6bn (cash and non-cash)
- £1.5bn of proceeds from refinancings and realisations
- £281m of portfolio dividend income

Portfolio performing well

- Non-Action portfolio performing ahead of prior year and portfolio resilient overall
- Good momentum, with challenges for a limited number of assets reflected in valuations

Private Equity

96%¹ of portfolio companies by value growing earnings



Portfolio earnings growth of top 20 PE investments²



¹ LTM adjusted earnings to 31 December 2025. Includes 27 portfolio companies.

² Includes top 20 Private Equity companies by value excluding ten23 health. This represents 98% of the Private Equity portfolio by value (31 March 2025: 97%). Last 12 months' adjusted earnings to 31 December 2025 and Action based on LTM run-rate earnings to the end of P3 2026. P3 2026 runs to 29 March 2026.

Private Equity

Value movements reflect portfolio resilience in the year and are principally performance driven



Largest value increases (>£20m)¹

Portfolio company	Value growth (excl FX)	Value at 31 Mar 2026	Driver of value movement
Action	£3,544m	£23,743m	Performance
Royal Sanders	£272m	£1,228m	Performance
Audley Travel	£149m	£425m	Performance
Luqom	£35m	£276m	Performance
Basic-Fit	£34m	£97m	Other
ten23 health	£34m	£315m	Other
AES	£24m	£443m	Performance
OMS Prüfservice	£20m	£91m	Performance

Performance
 Multiple
 Other

Largest value declines (>£20m)

Portfolio company	Value decline (excl FX)	Value at 31 Mar 2026	Driver of value movement
Cirtec Medical	£27m	£573m	Performance
Wilson	£40m	£4m	Performance

¹ One portfolio company has been excluded due to commercial sensitivity.

Private Equity

Action – good performance in 2025 continues strong track record



Year to/as at end of P12 (28 December) 2025

€16.0bn	Net sales (2024: €13.8bn)
4.9%	LFL sales growth (2024:10.3%)
€2,367m	Operating EBITDA (2024: €2,076m)
3,302	Action stores (2024: 2,918)
21.6m	Average weekly customer visits (2024:18.7m)

Net sales¹ (€m)



Operating EBITDA¹ (€m)



¹ Including impact of 53rd week in 2015 and 2020.

Private Equity

Action's growth story in France



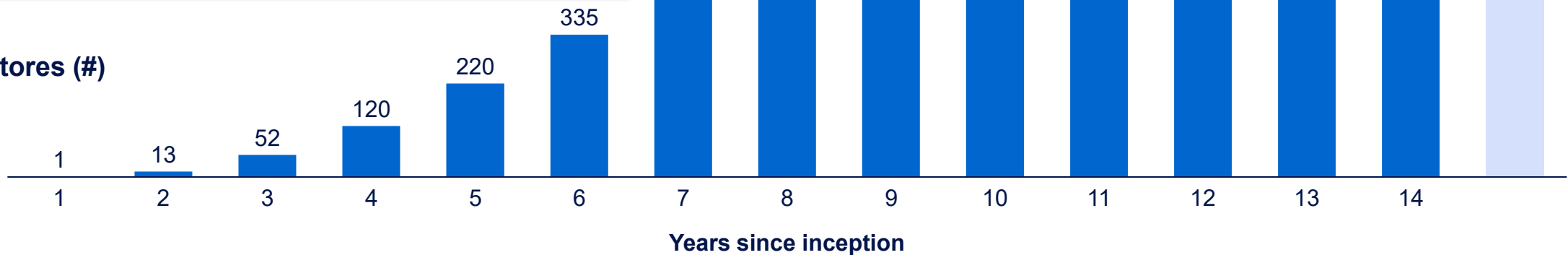
(as at year-end 2025)

- **914 stores**
- **Rapid paybacks**
- **€5.6bn net sales**
- **Contribution margin within group range**
- **5 DCs and 2 Hubs**
- **~21k employees¹**

France's favourite retail brand four years in a row



Stores (#)



Action has built a national business in France in a very short time frame

¹ Headcount; includes all individuals directly employed by Action and listed on the payroll, covering permanent, fixed-term, temporary, and part-time employees.

Private Equity

Action – Enseigne préférée des Français (EY Parthenon) in 2026 for the 4th year in a row



2020	2021	2022	2023	2024	2025	2026
Decathlon	Leroy Merlin	Leroy Merlin	Action	Action	Action	Action
Leroy Merlin	Decathlon	Decathlon	Decathlon	Decathlon	Leroy Merlin (DIY)	Leroy Merlin (DIY)
IKEA	Amazon (culture)	Action	Leroy Merlin	Leroy Merlin	Decathlon	Decathlon
McDonald's	IKEA	Amazon (culture)	McDonald's	Picard	Picard	Picard
Amazon (culture)	McDonald's	Fnac (culture)	Fnac (culture)	IKEA	Leclerc	Fnac (culture)
Fnac (culture)	Fnac (culture)	McDonald's	Amazon (culture)	Leclerc	IKEA	IKEA
Sephora	Action	IKEA	Picard	Fnac (culture)	Fnac (culture)	Leroy Merlin (gardening)
Etam Lingerie	Sephora	Sephora	IKEA	Amazon (culture)	Leroy Merlin (gardening)	Leclerc
Action	Grand Frais	Amazon (media/electronics)	Leclerc	McDonald's	McDonald's	McDonald's
Buffalo Grill	Picard	Leclerc	Histoire d'Or	Leroy Merlin (gardening)	Grand Frais	Grand Frais

- **Robust trading in year to P3 (29 March 2026)**

- Net sales of €4,010m, up 13.9% on PY
- Operating EBITDA of €498m, up 7.5% on PY
- LFL sales growth of 3.6%
- Cash balance of €751m
- 33 stores added

- **Year to week 25 data (to 21 June 2026)**

- LFL sales growth of 3.3%
- Cash balance of €699m
- 105 stores added



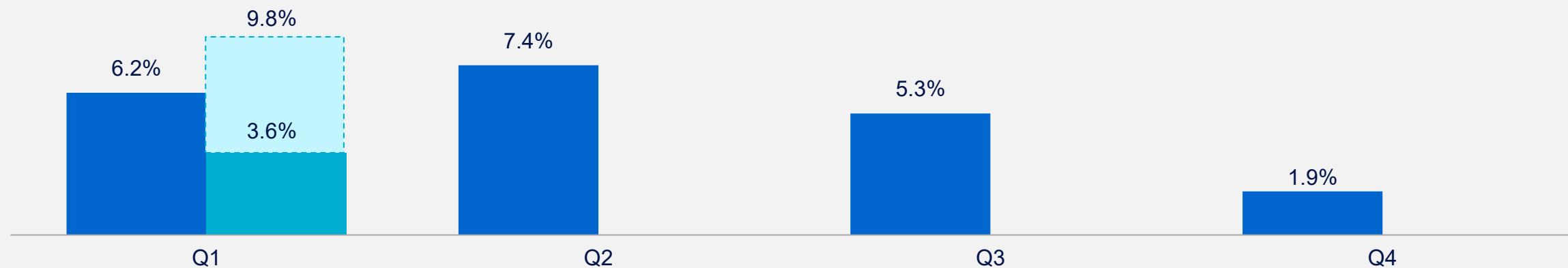
Private Equity

Action – comps get easier in the second half



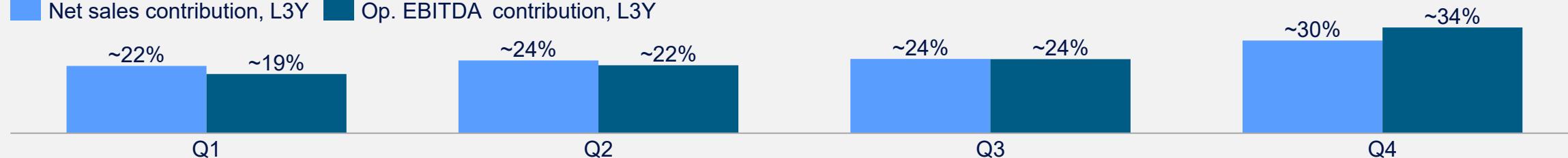
Quarterly LFL sales growth

■ 2025 ■ 2026 ■ 2Y stack



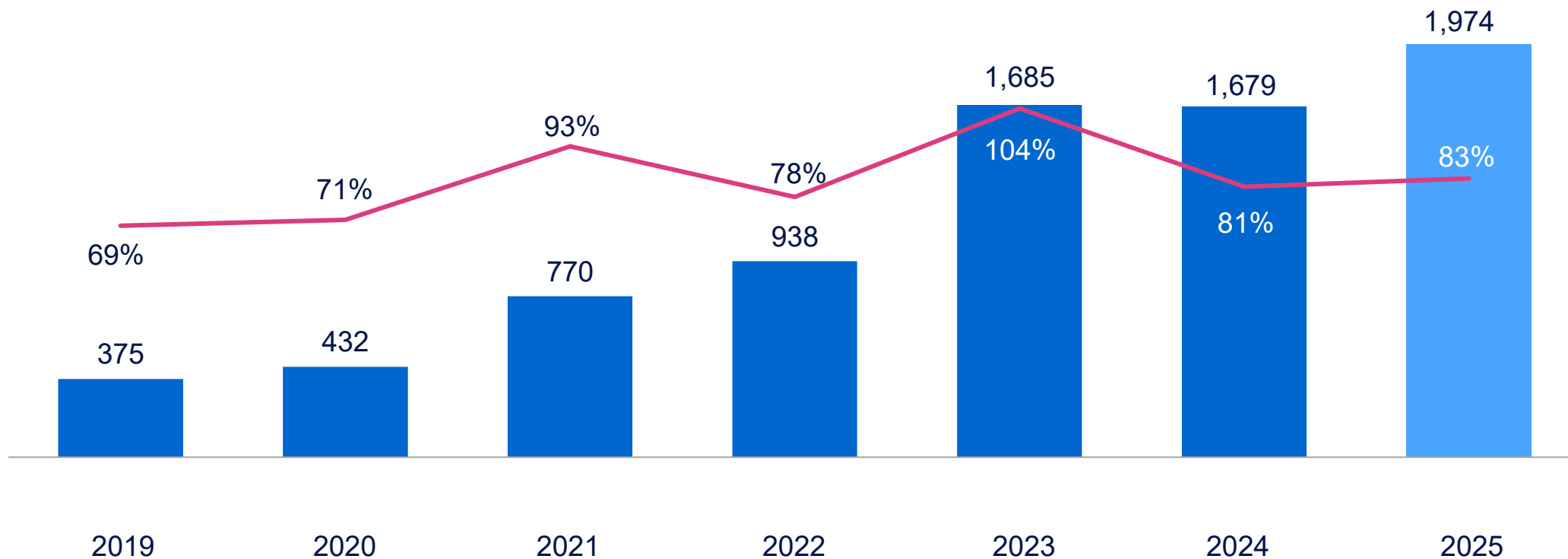
Quarterly net sales and operating EBITDA contribution to full-year outturn

■ Net sales contribution, L3Y ■ Op. EBITDA contribution, L3Y



Private Equity

Action – very strong cash generation and cash conversion



As % of
net sales

7.3

7.8

11.3

10.6

14.9

12.2

12.3

Operating cash flow (€m)

Cash conversion



- €33m cumulative interest savings
- Maturities pushed out
- Proceeds of incremental debt raise used to implement a pro rata share redemption
- Fast degearing post-refinancing – Action net debt to run-rate EBITDA ratio of 2.8x as at the end of March 2026

Private Equity

Action – stake increased from 57.9% to 65.4% in the year



1
September 2025 –
Purchase of an additional 2.2% stake, settled with the issuance of 19.9m shares

2
October 2025 –
£755m of £944m gross proceeds from post-refinancing share redemption redeployed to buy an additional 2.2% stake

3
January 2026 –
Purchase of an additional 2.9% stake, settled with the issuance of 31.4m shares

4
Fourth quarter of 2026 –
£72m deployed, primarily to acquire an additional stake from an LP

All transactions executed at our last reported valuation at that date

Good progress since investment in 2018

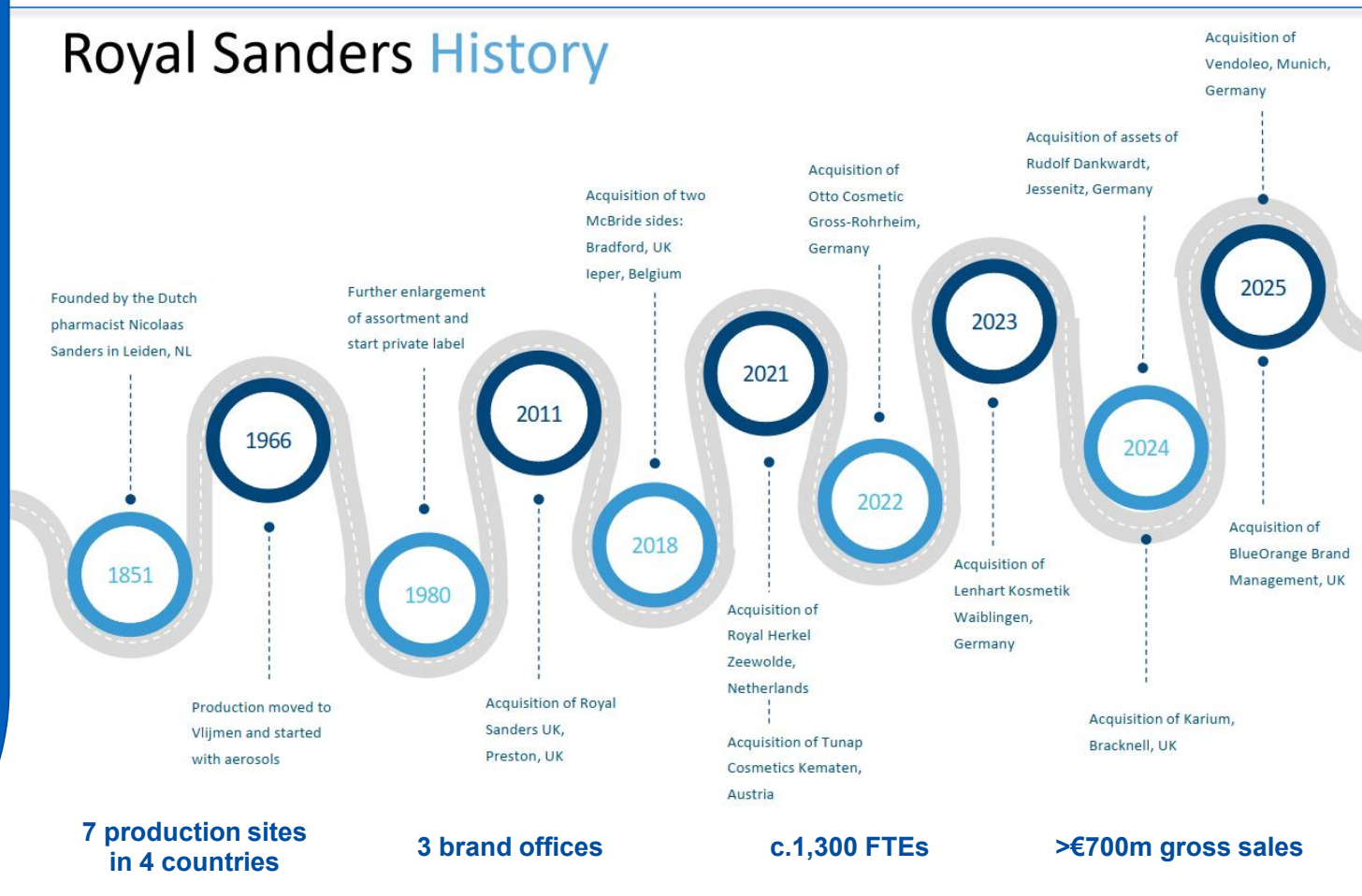
- 9 acquisitions, with tangible further buy-and-build opportunity
- Footprint grown from 2 to 7 sites today
- Brand portfolio grown from 6 to 14 today
- Revenues grown 5x since from c.€140m c.€700m today

Further 3i investment of £56m in the year

£272m

Value growth¹
in the year to 31 March 2026

Royal Sanders History

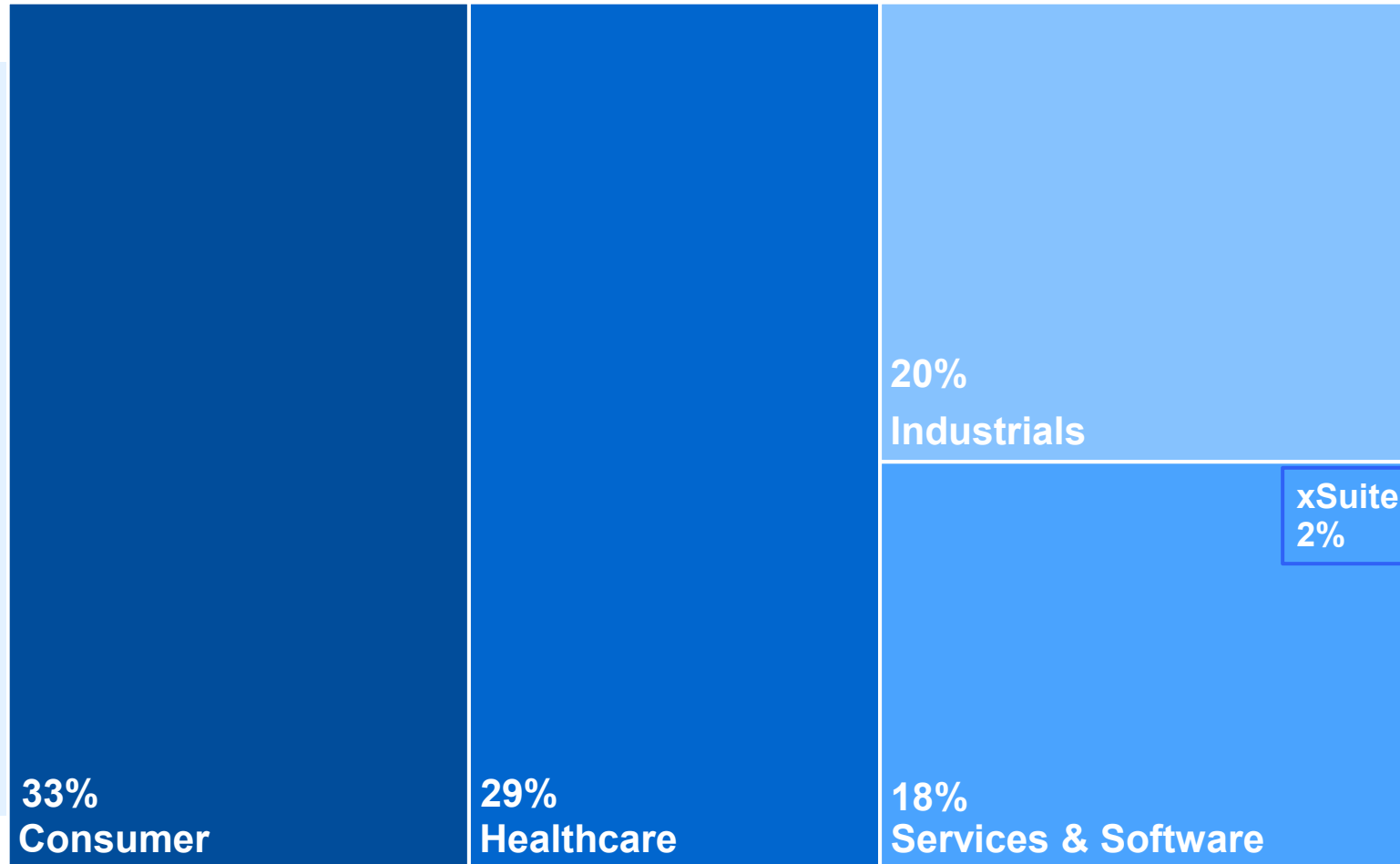


Private Equity

£4.7bn portfolio ex Action and Royal Sanders



Private Equity portfolio, ex Action and Royal Sanders, at 31 March 2026



Our portfolio is broadly balanced across our sectors

It is currently resilient to disruption from the Middle East and developments in AI

Private Equity

Good momentum overall, despite slow European growth and broader volatility



Consumer & private label

- **Audley** – strong year-on-year bookings performance
- **Luqom** – record revenues in a largely flat online lighting market
- **BoConcept** – optimisation of franchise network, good performance in Japan and Southern Europe
- **EBG** – resilient trading despite cost pressures, acquisition of STK facility in Germany

Industrial

- **AES** – resilient demand supporting good order volume growth
- **Tato** – steady results despite tough end markets, particularly from Q2 onwards
- Good cash generation

Healthcare

- **Cirtec** – good traction across programmes balancing planned product transition
- **SaniSure** – strong customer demand and high quality pipeline
- **ten23** – good development across facilities, with additional capacity expected in early 2027

Services & software

- **Evernex** – good commercial momentum with strong renewal rates and new customer wins
- **OMS** – outperforming wider market
- **xSuite** – performing well and expected to be resilient to AI disruption; multiple reduced to reflect peer derating
- **Wilson** – market conditions remain challenging

Private Equity

Two realisations delivered returns significantly above our hurdle



mpm
NATURALLY BETTER PET FOOD

UK | Consumer & Private Label

- £395m¹ proceeds received
- 3.2x sterling money multiple, 28% IRR
- Completed in September 2025



ma't

Germany | Services & Software

- £147m proceeds received
- 2.8x sterling money multiple, IRR of 28%
- Completed in November 2025

¹ Includes £13m of interest income.



Portfolios continue to perform robustly

- 7% gross investment return, supported by good portfolio performance
- 10% net investment return, including fee income
- 3iN total return of 8.5% for FY2026, in line with return objective, supported by strong return achieved on sale of TCR

Good cash income

- £104m in cash fee and portfolio income
- AUM of £6.9bn

Well positioned to deliver growth over the cycle

- Broadly counter-cyclical
- Significant exposure to sustainable growth trends
- Prudently funded

Infrastructure

Strong return achieved from agreed sale of TCR



Largest independent lessor of
airport ground support equipment

c.50% uplift on realisation

€1.6bn expected realised proceeds¹

20% gross realised IRR²

3.6x gross realised MM²



¹ 3iN and 3i managed funds.

² 3iN only.



Outlook

Action is an exceptional business that continues to compound value for the long term



The most successful cross-border retailer in Europe...

- Now in 15 countries with one brand, one store experience, one operating model
- White space of >4,600 in existing and identified in-scope countries in Europe
- Opening in the US at end of 2027/beginning of 2028

...loved by consumers

- Fly-wheel of improving price and quality with scale
- c.22m weekly average customer visits in 2025
- Recognised with customer awards



Impressive economics...

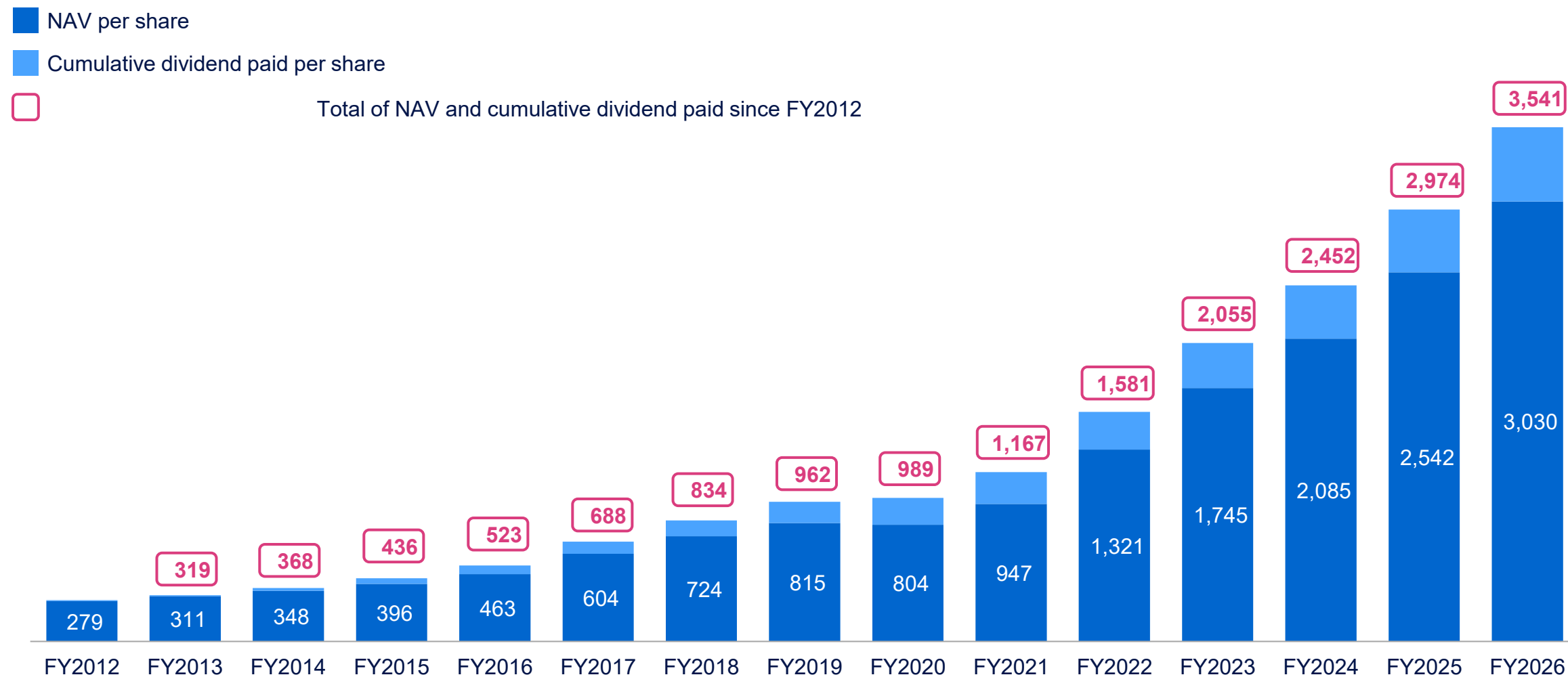
- <1 year payback on historical new store capex
- No unprofitable stores; high sales and profit densities
- All countries achieve >20% store contribution margins very quickly

...and significant cash generation

- Increasing operating leverage through size and scale
- Low capital intensity
- Negative working capital
- Highly cash generative



NAV and cumulative dividend paid (GBp per share)







The Resolutions



- 18 ordinary resolutions
- 4 special resolutions
- Normal annual business
- Amendment to the Investment Policy



Questions

AGM 2026 Poll Card

The Board recommends you vote FOR resolutions 1 to 22

Resolutions	For	Against	Abstain
1 To receive and consider the Company's Accounts for the year to 31 March 2026 and the Directors' and Auditor's reports.	☐	☐	☐
2 To approve the Directors' remuneration report.	☐	☐	☐
3 To approve the Directors' remuneration policy.	☐	☐	☐
4 To declare a dividend.	☐	☐	☐
5 To re-appoint Mr S A Borrows as a Director.	☐	☐	☐
6 To re-appoint Ms J H Halai as a Director.	☐	☐	☐
7 To re-appoint Mr J G Hatchley as a Director.	☐	☐	☐
8 To re-appoint Mr D A M Hutchison as a Director.	☐	☐	☐
9 To re-appoint Ms L M S Knox as a Director.	☐	☐	☐
10 To re-appoint Ms C L McConville as a Director.	☐	☐	☐

Signature

Date

Resolutions	For	Against	Abstain
11 To re-appoint Mr P A McKellar as a Director.	☐	☐	☐
12 To re-appoint Mr H K Patel as a Director.	☐	☐	☐
13 To re-appoint Ms A Schaapveld as a Director.	☐	☐	☐
14 To re-appoint KPMG LLP as Auditor.	☐	☐	☐
15 To authorise the Board to fix the Auditor's remuneration.	☐	☐	☐
16 To approve the amended Investment policy of the Company.	☐	☐	☐
17 To renew the authority to incur political expenditure.	☐	☐	☐
18 To renew the authority to allot shares.	☐	☐	☐
19 To renew the section 561 authority.	☐	☐	☐
20 To give additional authority under section 561.	☐	☐	☐
21 To renew the authority to purchase its own ordinary shares.	☐	☐	☐
22 To resolve that General Meetings (other than AGMs) may be called on not less than 14 clear days' notice.	☐	☐	☐





1. That the Company's accounts and the reports of the Directors and the Auditor for the year to 31 March 2026 be and are hereby approved
2. That the Directors' remuneration report for the year to 31 March 2026 be and is hereby approved
3. That the Directors' remuneration policy be and is hereby approved
4. To declare a dividend of 48p per ordinary share for the year to 31 March 2026, payable to shareholders whose names appear on the Register of Members at close of business on 19 June 2026



5. That Mr S A Borrows be and he is hereby reappointed as a Director of the Company
6. That Ms J H Halai be and she is hereby reappointed as a Director of the Company
7. That Mr J G Hatchley be and he is hereby reappointed as a Director of the Company
8. That Mr D A M Hutchison be and he is hereby reappointed as a Director of the Company
9. That Ms L M S Knox be and she is hereby reappointed as a Director of the Company



10. That Ms C L McConville be and she is hereby reappointed as a Director of the Company
11. That Mr P A McKellar be and he is hereby reappointed as a Director of the Company
12. That Mr H K Patel be and he is hereby reappointed as a Director of the Company
13. That Ms A Schaapveld be and she is hereby reappointed as a Director of the Company
14. That KPMG LLP be and they are hereby reappointed as Auditor of the Company to hold office until the conclusion of the next General Meeting at which Accounts are laid before the members
15. That the Board be and it is hereby authorised to fix the Auditor's remuneration



16. That the amended Investment Policy of the Company be and is hereby adopted as the Investment Policy of the Company
17. To authorise the Company to make political donations or incur political expenditure not exceeding £20,000 during the period until the end of next year's Annual General Meeting
18. To renew the Directors' authority to allot shares
19. To renew the Section 561 authority
20. To give additional authority under Section 561
21. To renew the Company's authority to purchase its own ordinary shares
22. That a General Meeting other than an Annual General Meeting may be called on not less than 14 clear days' notice

