



Annual General Meeting

26 June 2025



The Centre's Fire Alarm notification is in the form a female spoken voice announcement repeating the following:

“Attention please, attention please. A fire has been reported within the building. Please leave the building immediately by the nearest exit. Please do not use the lifts but leave the building by the nearest stairway.”

If the alarm sounds please leave the building by the marked exits. Please let a member of staff or a steward know if you need assistance.

If it is safe to do so please assemble on the lawn outside the building while we find out whether it will be possible to continue the meeting.



Annual General Meeting

26 June 2025



Introduction

David Hutchison
Chairman



Today's agenda



Introductory remarks

David Hutchison

Review of the year

Simon Borrows

Outlook

Simon Borrows

Q&A

David Hutchison

Formal business including Resolutions

David Hutchison

The Board of Directors and General Counsel





Coline McConville





Peter McKellar





Lesley Knox





Kevin Dunn





Simon Borrows





James Hatchley





Jasi Halai





Stephen Daintith





Alexandra Schaapveld





Hemant Patel



An excellent result in a challenging market

Year to 31 March 2025



Group

Total return
on equity

25%

NAV
per share

2,542p

Gearing

3%

Total dividend
per share

73p

Private Equity

Gross investment return

26%

Cash invested

£1,177m

Proceeds and dividend
income

£2,277m

Infrastructure

GIR

3%

NIR¹

6%

Cash income

£106m

AUM

£6.3bn

¹ Net Investment Return, including fee income and operating costs.



We generate attractive returns for our shareholders and co-investors by investing in private equity and infrastructure assets.

As proprietary capital investors we have a long-term, responsible approach.

We aim to compound value through thoughtful origination, disciplined investment and active management of our assets, driving sustainable growth in our investee companies.

Long-term stewardship

Thematic origination

Careful portfolio construction

Assessment and management of risks and opportunities

Total FY2025 dividend of 73 pence per share



Our dividend policy aims to maintain or grow the dividend year on year subject to:

- maintaining our conservative balance sheet strategy
- careful consideration of the outlook for investments and realisations and market conditions
- **Second FY2025 dividend of 42.5 pence per share brings total dividend for the year to 73 pence per share**
- Based on this recommendation and expected payment in July 2025, we will have paid £4.6bn to shareholders in dividends since our restructuring in 2012, growing our dividend by an average compound annual growth rate of 18% over this period.





Business review

Simon Borrows
Chief Executive





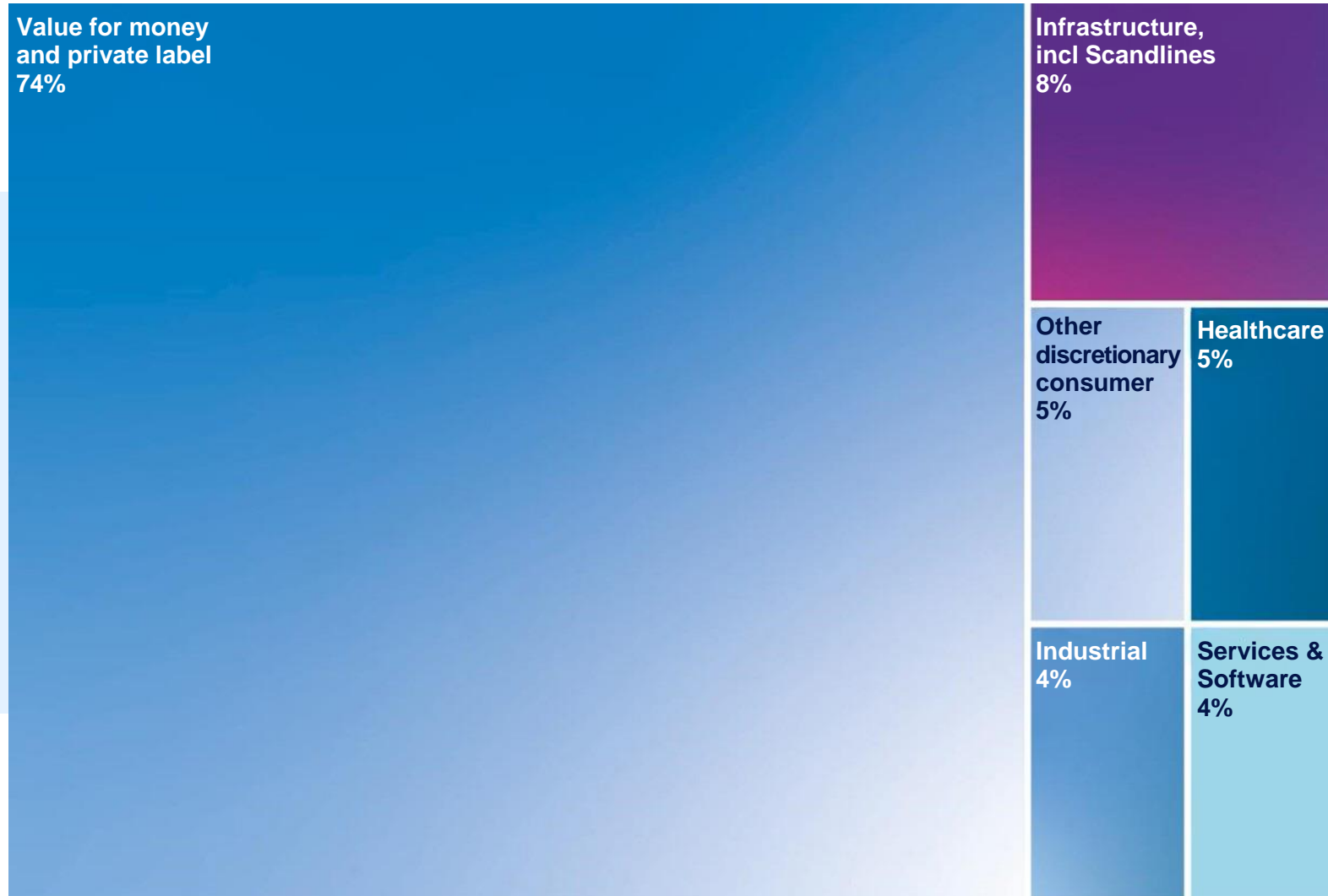
Business review

Careful portfolio construction

Our portfolio is positioned to offer consistency and resilience across the economic cycle



Portfolio at 31 March 2025



Value-for-money and private label, Infrastructure and Healthcare sectors represent **87% of portfolio**

Private Equity

Strong return driven principally by Action; ex-Action portfolio resilient



Strong result, driven primarily by Action

- 26% gross investment return for the portfolio overall
- 32% gross investment return for Action
- 6 companies with LTM earnings growth of >20% (excluding Action)
- 97%¹ of portfolio by value growing earnings in the 12 months to December 2024

Disciplined investment, strong cash generation

- £1.2bn of proprietary capital deployed across new, further and bolt-on investments
- £1.8bn of proceeds generated from realisations and refinancing activity
- £450m of dividend income distributions

Portfolio performing well

- Defensively positioned, with exposure to sustainable long-term growth trends
- Continued robust performance for the value-for-money, private label and healthcare assets
- Some investments with cyclical exposures (eg recruitment, discretionary consumer spending) weaker in this environment

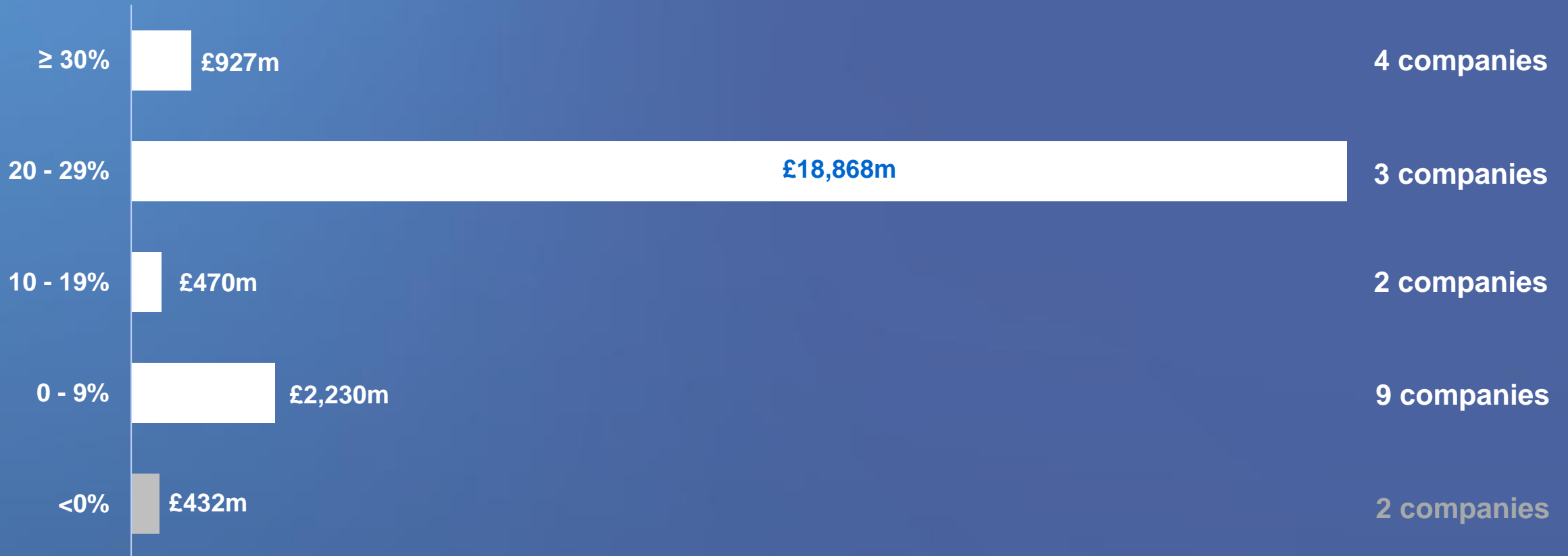
¹ LTM adjusted earnings to 31 December 2024. Includes 30 portfolio companies.

Private Equity

97% of portfolio companies by value growing earnings



Portfolio earnings growth of top 20 PE investments¹




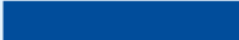
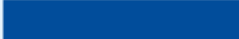




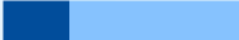
¹ Includes top 20 Private Equity companies by value excluding ten23 health. This represents 97% of the Private Equity portfolio by value (31 March 2024: 96%). Last 12 months' adjusted earnings to 31 December 2024 and Action based on LTM run-rate earnings to the end of P3 2025. P3 2025 runs to 30 March 2025.

Private Equity

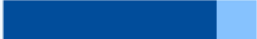
Portfolio performance much improved year-on-year; value movements principally performance driven



Largest value increases (>£20m)¹

Portfolio company	Value growth (excl FX)	Value at 31 Mar 2025	Driver of value movement
Action	£4,324m	£17,831m	
Royal Sanders	£256m	£865m	
Audley Travel	£84m	£276m	
Tato	£47m	£382m	
Cirtec Medical	£41m	£614m	
EBG	£37m	£278m	
Q Holding ²	£25m	£172m	
xSuite	£21m	£122m	

Largest value declines (>£20m)

Portfolio company	Value decline (excl FX)	Value at 31 Mar 2025	Driver of value movement
Wilson	£88m	£39m	

 Performance  Multiple

¹ One portfolio company has been excluded due to commercial sensitivity.

² Net of a negative movement in multiple.

Private Equity

We are building a core compounding portfolio selected from our 'origination engine'



Origination engine

- Investments made with a 2x MM objective
- Exit typically after 4-6 year investment timeframe
- Selected assets have the potential to become longer-term compounders



Longer-term compounders



- 3-4 other assets to be identified
- EBITDA ~€/\$100m, cash generative
- Can continue to meet 15% return hurdle



- Returns materially in excess of 3i's return objective
- ~159x MM to date on initial investment
- Significant growth and cash flow potential
- Core long-term holding

Private Equity

Action – strong 2024 performance



+22%
Sales growth

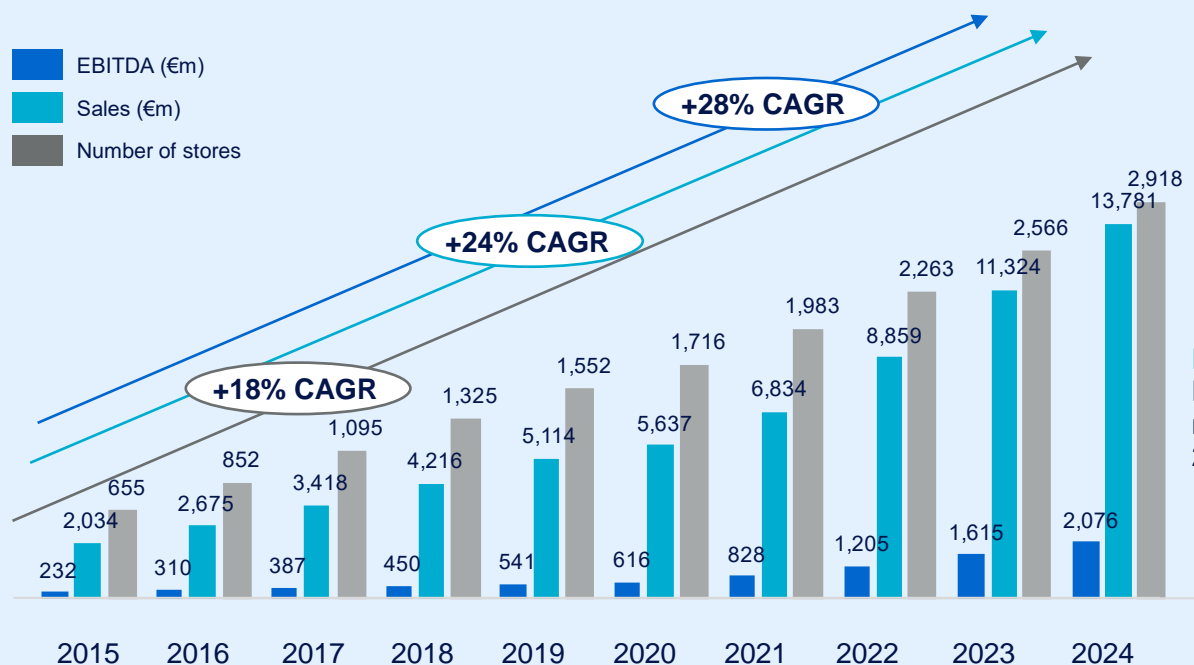
+29%
EBITDA growth

+10.3%
LFL growth

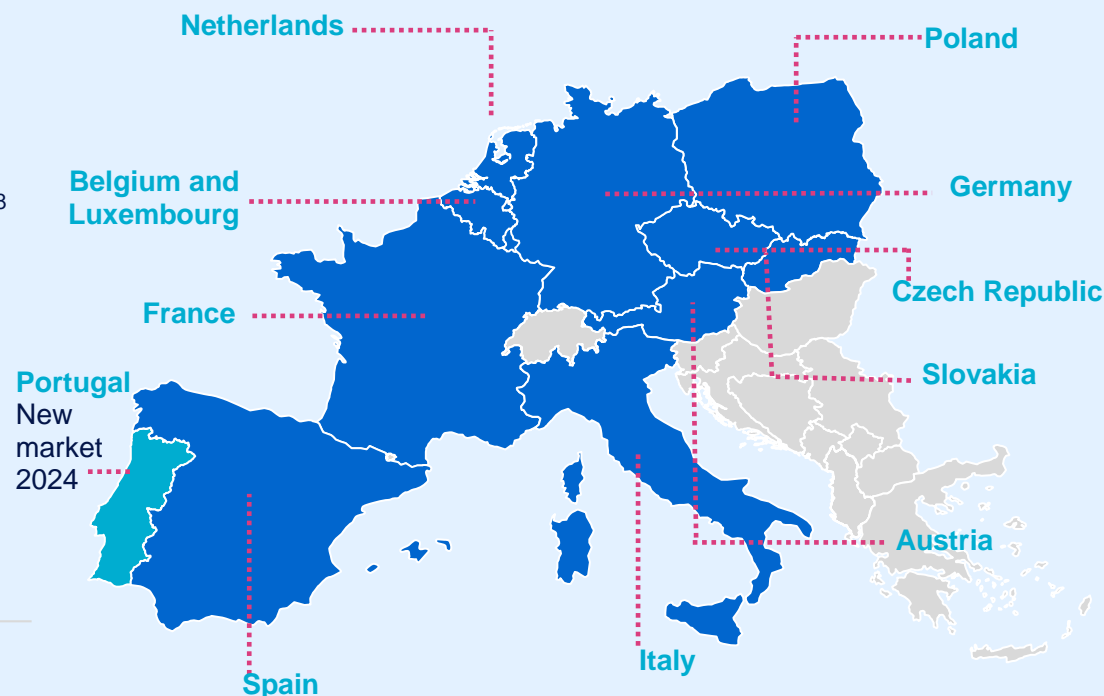
352
Stores added

2,918
Total stores

An unbroken high growth track record



Expansion across Europe continues



Note: including impact of 53rd week in 2015 and 2020.

Private Equity

Action – proceeds from share redemption partially redeployed to increase 3i's stake to 57.9%



Gross proceeds to 3i from pro-rata share redemption

£1,164m

3i re-investment of proceeds in purchase of Action shares

£768m

Net proceeds

£396m

3i net interest in Action

From 54.8% to **57.9%**

- **Robust trading YTD to P3 (30 March 2025)**

- Net sales of €3,521m, up 17.2% on PY
- Operating EBITDA of €464m, up 16.9% on PY
- LFL sales growth of 6.2%
- 49 stores added, vs 42 in PY
- Cash balance of €347m

- **Week 25 data (22 June 2025)**

- Year-to-date LFL sales growth of 6.9%
- 111 stores added
- Cash balance of €587m



Continuing significant investments in expansion capability, including IT, systems and DCs

Private Equity

Royal Sanders – continued strong performance vs investment case



Strong performance against investment case

- Significant organic growth – “winning with the winners”
- Eight bolt-on acquisitions completed since first investment
- Fragmented market with further consolidation opportunities

£231m

Distributions to 3i
since investment

Excellent progress in FY2025

- Strong organic growth
- Historic and recent acquisitions all contributing to earnings
- Bolt-on acquisitions of Karium and Treaclemoon completed in the year

£256m

Value growth
year to 31 March 2025

44%

Return over opening value¹
year to 31 March 2025



Consumer & private label

- **EBG** – resilient performance despite rising input and wage inflation; return of £22m of cash to 3i
- **Audley & MPM** – strong 2024 and encouraging start to 2025
- **Discretionary consumer** – good year for Mepal and Luqom, other investments seeing some softness

Healthcare

- **Cirtec** – strong top line growth
- **SaniSure** – solid rebound after a period of industry-wide destocking
- **ten23** – good progress, further investment of £54m to support development

Industrial

- **Tato** – good recovery in sales and profitability in challenging markets
- **AES** – strong year supported by strong demand in key end markets
- **Dynatect** – stable, despite delays in ramp-up of key contract

Services & software

- **Evernex** – stable top-line performance, well positioned for normalisation of market conditions
- **MAIT** and **xSuite** – good performance and bolt-on activity
- **Wilson** – challenging recruitment market, £6m invested to support business

US tariffs of little relevance to our portfolio, which has an overwhelmingly domestic European focus

Private Equity

Three new investments completed in the year



Water Wipes

Global premium natural wet wipe brand

£121m | Ireland | Consumer & Private Label

- Clear premium segment leader, accredited by allergy institutions
- Market growth due to hygiene awareness and demand for convenience
- 3i will support further international growth and product innovation



Constellation

IT managed services provider

£98m | France | Services and Software

- Strong track record of consolidation since inception in 2016
- Well positioned to be a consolidator in fragmented markets
- 3i to support further organic and acquisition-led growth



OMS Prüfservice

Specialised testing service provider

£99m | Germany | Services and Software

- Largest specialised electrical systems and equipment service provider in DACH
- Well positioned for future growth due to digitalisation of workplaces and outsourcing trends
- 3i supporting further growth in core business and new growth opportunities

Private Equity

Many of our platform assets continued to grow through acquisitions



KARIUM treaclemoon™



evernex



ma't



TFH technical services



CAD 'N ORG
ENGINEERING AND CONSULTING GMBH

xSuite
It's simple. It's digital.



tangro®



armoñie

Feelserv

Private Equity

Two full realisations, achieved at good returns



nexeye

Value-for-money leader in the in north-west European optical retail

Netherlands | Consumer & Private Label

- Doubled sales and EBITDA during period of ownership through organic growth and a significant acquisition
- £382m net proceeds received
- 2.0x sterling money multiple



WP

Provider of innovative packaging solutions

Netherlands | Industrial

- Almost doubled EBITDA during period of ownership through organic growth and four acquisitions
- £280m¹ net proceeds received
- 2.2x sterling money multiple

¹ Including interest income of £3 million. An additional £8 million of deferred consideration was received post year-end in April 2025.



Portfolios continue to perform robustly

- 3% gross investment return, underpinned by our North American and MIA funds and good dividend and interest income
- 6% net investment return, including fee income
- 3iN total return of 10.1% for FY2025, above 8-10% objective, supported by strong realisations (including Valorem, which generated a MM of 3.6x) and other activity

Good cash income

- £106m in fee and portfolio income
- Good progress in development of North American Infrastructure Fund, with three bolt-on acquisitions by portfolio companies in the year
- AUM of £6.3bn after sale of Operational Projects Fund capability

Well positioned to deliver growth over the cycle

- Broadly counter-cyclical
- Significant exposure to sustainable growth trends
- Prudently funded

3i's science-based emissions reduction targets

Good progress on portfolio targets achieved in year 1



Portfolio engagement target

3i commits to **31%** of its listed and eligible portfolio by invested capital setting SBTi-validated targets by FY2028 and 100% by FY2040

23%

of listed and eligible portfolio by invested capital with SBTi-validated targets by end of FY2025

Electricity generation portfolio target

3i commits to a **68%** per MWh reduction in GHG emissions from the electricity generation sector within its eligible portfolio by FY2030 from a FY2023 base year

51%

per MWh reduction in GHG emissions from electricity generation sector within eligible portfolio by end of FY2025

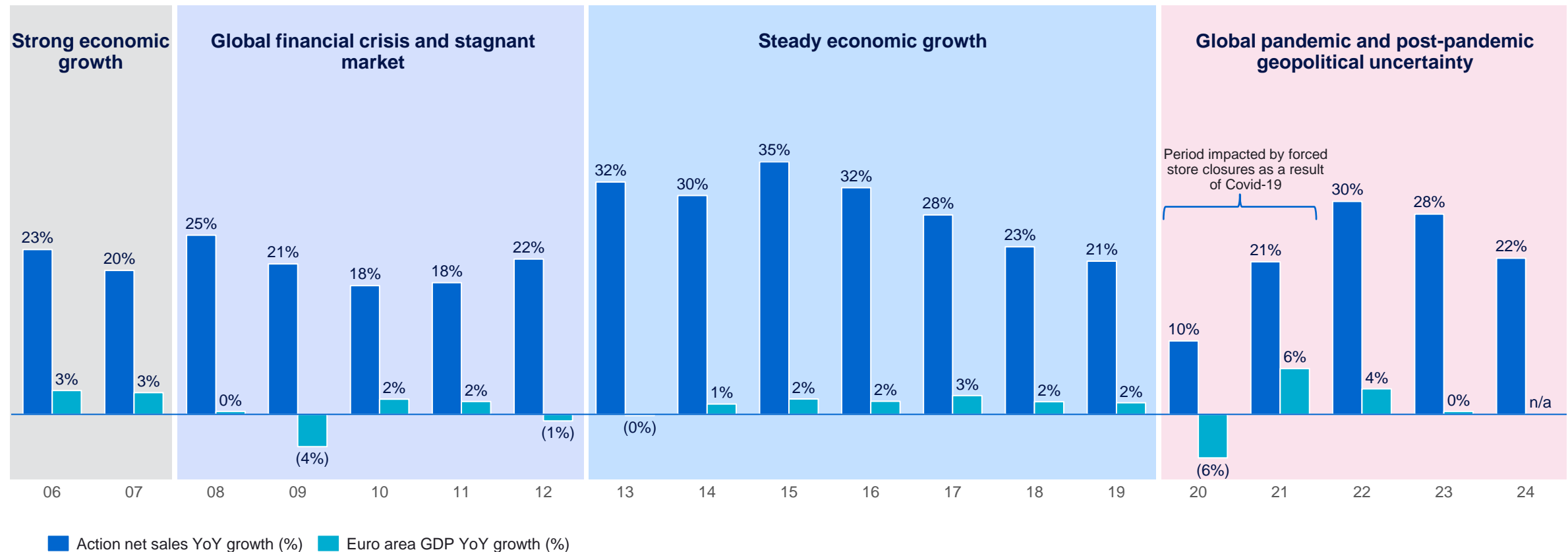


Outlook

Action has a track record of delivering strong growth through all phases of the economic cycle



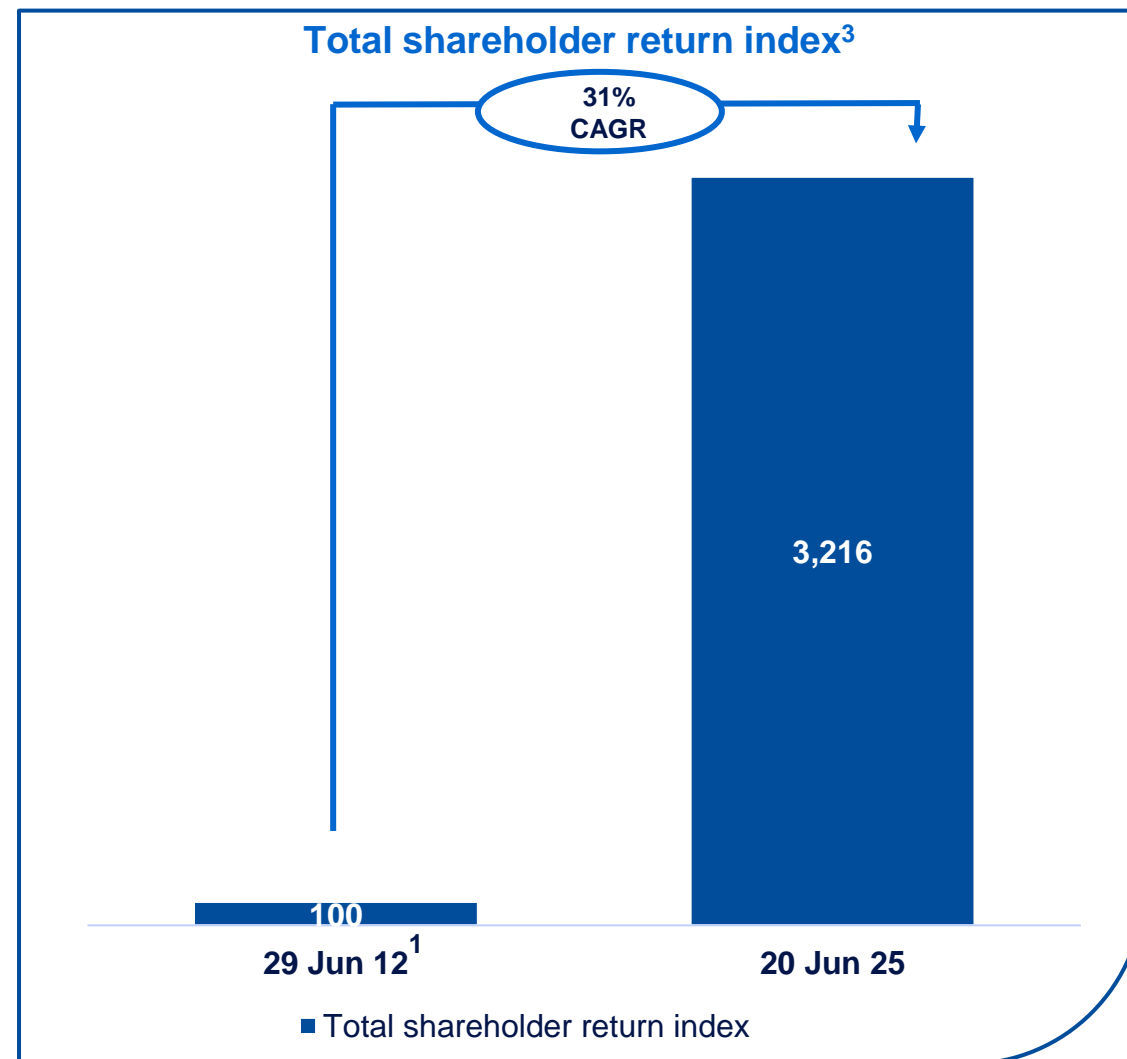
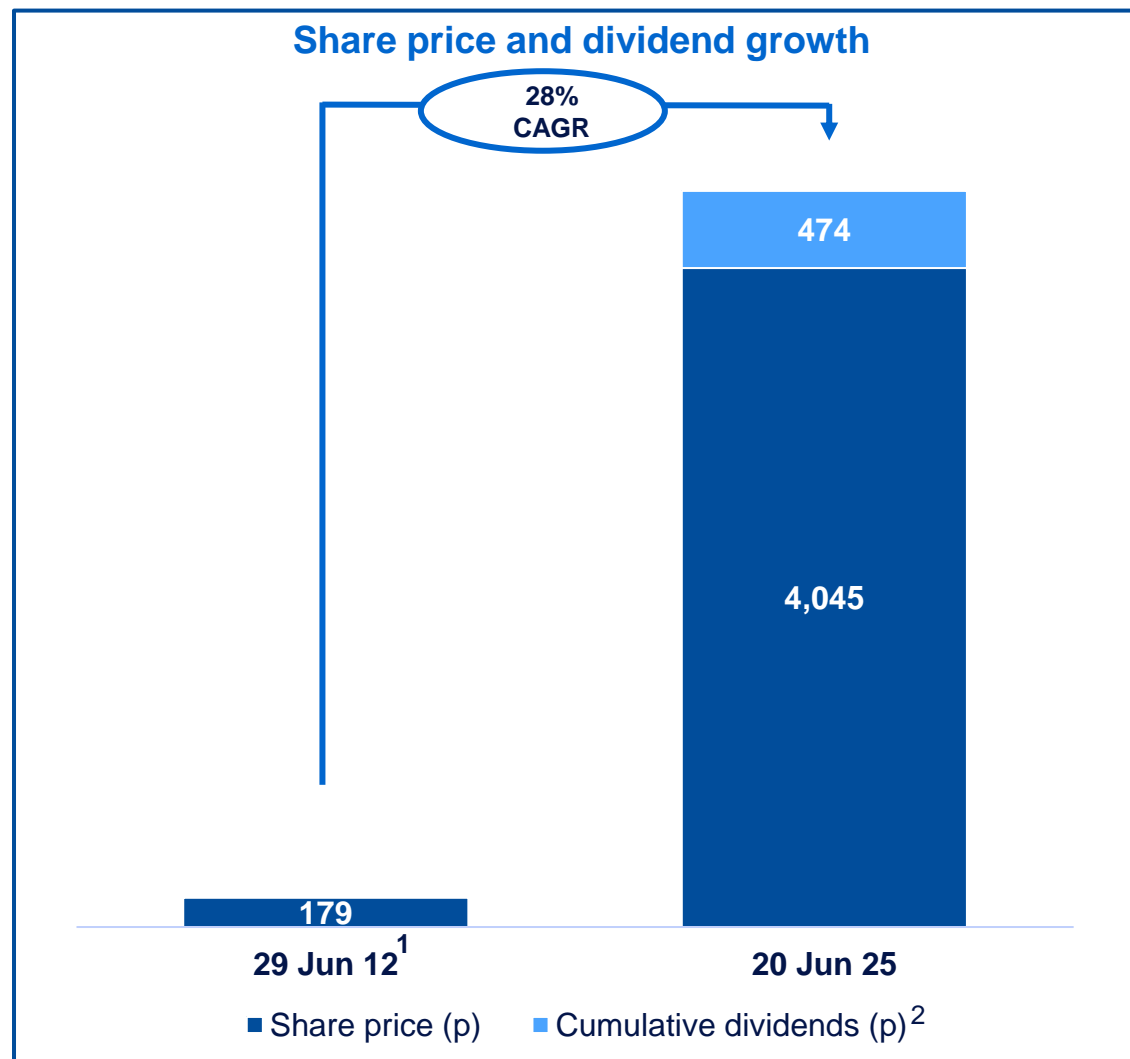
Action net sales¹ vs. economic development



Source: World Bank.

¹ Including impact of 53rd week in 2015 and 2020.

Our approach has supported the delivery of strong returns since our restructuring in 2012



Source: 3i, Bloomberg.

¹ Announcement of restructuring.

² Including second FY2025 dividend.

³ Includes dividends reinvested in 3i shares.





The Resolutions



- 17 ordinary resolutions
- 4 special resolutions
- Normal annual business



Questions

AGM 2025 Poll Card

The Board recommends you vote FOR resolutions 1 to 21

Resolutions	For	Against	Abstain
1 To receive and consider the Company's Accounts for the year to 31 March 2025 and the Directors' and Auditor's reports.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2 To approve the Directors' remuneration report.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3 To declare a dividend.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4 To reappoint Mr S A Borrows as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5 To reappoint Mr S W Daintith as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6 To reappoint Ms J H Halai as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7 To reappoint Mr J G Hatchley as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8 To reappoint Mr D A M Hutchison as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9 To reappoint Ms L M S Knox as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10 To reappoint Ms C L McConville as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Resolutions	For	Against	Abstain
11 To reappoint Mr P A McKellar as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12 To reappoint Mr H K Patel as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13 To reappoint Ms A Schaapveld as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14 To reappoint KPMG LLP as Auditor.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15 To authorise the Board to fix the Auditor's remuneration.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16 To renew the authority to incur political expenditure.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17 To renew the authority to allot shares.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18 To renew the section 561 authority.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19 To give additional authority under section 561.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20 To renew the authority to purchase own ordinary shares.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21 To resolve that General Meetings (other than AGMs) may be called on not less than 14 clear days' notice.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Signature

Date



