

Investor presentation

May 2009

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- Key financials and valuations
- Pro forma balance sheet
- Summary

Background



Analysis of 3i

- Strategically advantaged core businesses
- High-quality underlying portfolio
- Conservative valuation approach
- Level of debt too high

Priorities

- Preserve and optimise existing portfolio
- Reduce net debt to about £1bn over next 12/15 months
- Position the business for the upturn
- Grow external funds under management





- Equity capital raising of £732m
- The fundraising will:
 - -reduce pro forma* net debt to £1.1 billion
 - -reduce pro forma* gearing from 103% to 42%
 - -strengthen the balance sheet to protect against further falls in value
 - -support investment grade rating
 - enable the Group to manage existing portfolio over time to maximise returns
 - -provide capital for new investment assets at a valuation low point
- Dividend to be reset to retain more flexibility
- Significant new investment by employees alongside shareholders

 $^{^{*}}$ Pro forma figures reflect 31/3/09 position adjusted for QPE transaction and assumed equity fundraising of £732m (pre expenses)





* Includes 4 investments directly held by 3i

Note: 3i's non-core portfolio includes: Venture Capital (£314m), SMI (£153m), holding in 3i Quoted Private Equity plc (£171 million).

Internationally connected





Diversified portfolio





3i direct portfolio by business line, geography, vintage and sector

Strong cash flow generation





Demonstrated capacity to generate cash through economic cycles and periods of market volatility.

Sustainable competitive advantage

- Recognised brand name
- Mid-market focus
- International network
- Strong committed investment team
- Growth Capital segment is distinctive
- Active Partnership
- Investment grade rating
- Strong group of high quality Limited Partners







- Reduce debt lower financial volatility
- Protect value in portfolio realise assets at the right time
- Prepare for the upturn sector analysis, people, network
- Grow external funds under management stability of earnings

"We need to be in a strong position to protect the value of the portfolio at this point in the cycle to in time maximise returns."





- £1.3 billion realisations, including £366m in last quarter
- Acquisition of 3i QPE plc, generating £110m of net cash proceeds
- Action to reduce expenses by c.15%
- Sale of 9.5% of 3i Infrastructure (£61m)
- CIO role created
- Fundraising generating net cash of £699m

Pro forma* net debt £1.1 billion

* On the basis of the rights issue of £732m (pre expenses) and post QPE transaction









Investment activity (year to 31 March)	2009	2008
Investment	£968m	£2,160m
Realisation proceeds	£1,308m	£1,742m
Returns		
Gross portfolio return	(36.7)%	23.9%
Total return	£(2,150)m	£792m
Return on opening equity	(53.0)%	18.6%
Net asset value per ordinary share (diluted)	£4.96	£10.77

NAV progression





* These items reflect an analysis of unrealised value movement which groups both the equity and non-equity instruments in 3i's investments within the same category



	March 2009 pro forma* £m	March 2009 £m	March 2008 £m
Investment assets	4,022	4,050	6,016
Other net liabilities	(276)	(276)	(321)
	3,746	3,774	5,695
Net borrowings	1,103	1,912	1,638
Equity	2,643	1,862	4,057
	3,746	3,774	5,695
Gearing	42%	103%	40%

* On the basis of the fundraising of £732m (pre expenses) and post QPE transaction





- Target is a conservative capital structure:
 - want to significantly reduce net debt to approximately £1bn
 - target an investment grade rating in order to enable access to debt capital markets
 - lower net debt reduces financial risk and returns volatility
- Our gross debt has:
 - no material maturities within the next 12 months
 - no covenants
 - is attractively priced
- Pro forma* liquidity post rights issue and QPE is £1.8bn

* On the basis of the fundraising of £732m (pre expenses) and post QPE transaction







Reduced risk Strengthens equity base Ratings security Reduced leverage

Increased returns potential

More flexibility on realising assets at better prices New investment opportunities

New investment opportunities

Growth Capital

- companies short of capital
- limited competition
- Infrastructure
 - economic stimulus in developed world
 - new build in developing world
- Buyouts
 - M&A activity
 - corporates selling non-core assets







- Market leading business
- Conservative funding strategy to protect and enhance shareholder value
- Rights issue will:
 - materially accelerates reaching objective of reducing net debt to approximately £1 billion
 - facilitate maintenance of an investment grade rating
 - enables the Group to manage existing portfolio over time to maximise returns
 - provide capital for new investment assets at a valuation low point





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Annexes



	2009 £m	2008 £m
Realised profits	63	523
Unrealised profits	(2,440)	291
Portfolio income	171	227
Gross portfolio return	(2,206)	1,041

Realised uplift on opening book value5%43%



	2009 £m	2008 £m
Earnings and multiple based valuations		
Earnings - Earnings multiples	(412)	(162)
- Earnings growth	14	307
Loans - Impairments (earnings basis)	(620)	(16)
First time movements from cost	(584)	154
Other bases		
Provisions	(156)	(150)
Uplift to imminent sale	(140)	83
Loans - Impairments (other basis)	(228)	(22)
Other movements on unquoted investments	(188)	33
Quoted portfolio	(126)	64
Total	(2,440)	291





Provisions as a percentage of opening portfolio value





	2009 £m	2008 £m
Gross portfolio return	(2,206) (36.7)%	1,041 23.9%
Net carried interest	53	(92)
Operating expenses less fees from external funds	(175)	(214)
Net portfolio return	(2,328) (38.7)%	735 16.9%
Net interest payable	(86)	(16)
Movement in the fair value of derivatives	(38)	158
Exchange movements	505	(44)
Other	(1)	(5)
(Loss)/profit after tax	(1,948)	828
Reserve movements	(202)	(36)
Total return on opening equity	(2,150) (53.0)%	792 18.6%



	2009 £m	2008 £m
Carry receivable	(3)	60
Carry payable	56	(152)
Net carried interest payable	53	(92)

Operating expenses





- Cost ratio 3.0%
- External fund fee income up 25%
- Gross costs down 9%



	March 2009 £m	Sept 2008 £m	March 2008 £m
Investment assets	4,050	5,934	6,016
Other net liabilities	(276)	(280)	(321)
	3,774	5,654	5,695
Net borrowings	1,912	1,802	1,638
Equity	1,862	3,852	4,057
	3,774	5,654	5,695
Gearing	103%	47%	40%
NAV	£4.96	£10.19	£10.77



Vintage IRR performance

Vintage year 2009	Cost remaining 100%	As at 31 March 2009 n/a	As at 31 March 2008	
2009	10070		n/a	36% of direct
2008	99%	(30)%	n/a	portfolio value
2007	78%	25%	35%	£3.8bn assets
2006	26%	46%	57%	under management
2005	25%	62%	62%	

Vintage year is the financial year ended 31 March

	2009	2008	2007	2006	2005
Gross portfolio return	(34)%	57%	54%	29%	20%



Vintage IRR performance

Vintage year	Cost remaining 100%	As at 31 March 2009 n/a	As at 31 March 2008	
2009	100%	II/a	n/a	39% of direct
2008	100%	(16)%	n/a	portfolio value
2007	85%	(2)%	17%	£1.7bn assets
2006	41%	23%	43%	under management
2005	31%	27%	31%	

Vintage year is the financial year ended 31 March

2005	2006	2007	2008	2009	
23%	26%	48%	21%	(44)%	Gross portfolio return
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Portfolio leverage – Buyouts and Growth Capital









(1) Repayment index weighted by 3i carrying value at 31 March 2009; (2) Weighted by 3i Group carrying value at 31 March 2009

Infrastructure



Contribution to Group results	2009 £m	2008 £m
Realised (losses)/profits	(20)	6
Unrealised (losses)/profits	(62)	43
Portfolio income	32	18
Gross portfolio return	(50)	67
Fees receivable from external funds	26	18
Assets under management	1,658	1,213



	2009 £m	2008 £m
Opening portfolio value	6,016	4,362
Investment	968	2,160
Realisation proceeds	(1,308)	(1,742)
Realised profits on disposal	63	523
Unrealised value growth	(2,440)	291
Exchange and other movements	751	422
Closing portfolio value	4,050	6,016