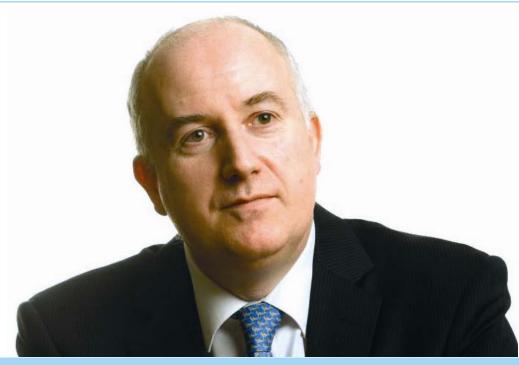


Half-yearly results to 30 September 2011

10 November 2011



Michael Queen Chief Executive





Update Michael Queen

Financial performance Julia Wilson

Private Equity Menno Antal

Summary Michael Queen





- Challenging operating environment
 - uncertainty and volatility in financial markets
 - low business confidence
- 3i is not immune to this turmoil
 - stock market declines have reduced multiples used for valuation
- Average increase in earnings of 8% on a value-weighted basis
- 2007 and 2008 investments continue to impact performance





- Significantly lower level of leverage in the portfolio
 - average debt multiple in Buyout portfolio is 4.4x EBITDA
- 3i balance sheet much stronger
 - net debt reduced from a peak of £1.9bn (31.3.09) to £531m today
- Asset management and investment capabilities strengthened
- Lower cost base
 - operating costs reduced by a third over the past three years

Private Equity development



- Announced changes to 3i's European Private Equity business
 - reshaped business for current market opportunity
 - integration of US team to create developed markets private equity capability
 - likely to result in further operational efficiencies
- Anticipated cost savings of at least £15m per annum
 - offset in near term by £8.5m of one-off costs
- New head of China: Paul Su
- Chinese RMB allocation
- Brazil Advisory Board established



Leadership Team changes



Chief Investment Officer

Simon Borrows

Developed Markets Private Equity

Menno Antal

Alan Giddins

Developing Markets Private Equity

Guy Zarzavatdjian











Infrastructure and Debt Management development



Infrastructure

- Continued good performance from European assets
- Preferred bidder on Thameslink contract
- Indian Infrastructure Fund II

Debt Management

- Debt CLO funds performing ahead of plan
- Credit Opportunities Fund



Our priorities



- Maximise value of our existing investments
- Maintain our investment discipline
- Manage the balance sheet in a conservative way
- Grow the business in a measured way

Deliver the strategic model, to provide shareholders with stable and more consistent returns



A significant rebasing of the dividend



- Review to determine appropriate proportion of returns in cash
- Proposed full year dividend of 8.1p
 - a proposed increase of 125%
 - 2.7p interim dividend declared today
- Progressive dividend in line with performance and balance sheet strength



Financial performance – six months to 30 September 2011



- Gross portfolio return of (8.3)%, driven by market conditions
- Net portfolio return of (9.6)% after costs
- Total return of £(523)m, a (15.6)% return on opening shareholders' funds
- Good realisations of £532m, although at lower uplifts due to timing
- Increase in investment to £448m
- Gross debt reduced to £1.7bn
- Liquidity of £1.7bn, net debt of £531m





Julia Wilson Finance Director





Total return for the six months to 30 September 2011



Gross portfolio return		Net portfolio return		То	Total return	
Realised profits Unrealised value movement Portfolio income	£31m ent£(441)m £79m	Gross portfolio return Fees receivable Net carried interest Operating expenses	£(331)m £43m £1m £(98)m	Ne Ex	t portfolio return t interest payable change movements her	£(385)m £(52)m £(19)m £(67)m
Gross portfolio return	£(331)m	Net portfolio return	£(385)m	То	tal return	£(523)m
Return on opening portfolio value	(8.3)%	Return on opening portfolio value	(9.6)%	Re equ	turn on opening uity	(15.6)%



Gross portfolio return by business line



As at 30 September 2011 (£m)

	Private Equity	Infrastructure	Debt Management	Total* six months to 30.9.11	Total six months to 30.9.10
Realised profits	25	-	-	31	30
Unrealised value growth	(414)	(11)	(3)	(441)	196
Portfolio income	68	9	1	79	812
Total	(321)	(2)	(2)	(331)*	307
% opening portfolio value	(10)%	-%	(14)%	(8)%	8.7%
Investment (£m)	409	33	6	448*	327
Realisations (£m)	523	1	-	532*	293

^{*}Total includes total return from the non-core portfolio of £(6) million, which includes realised profits of £6m, unrealised movements of £(13)m, portfolio income of £1m and realisations of £8m



Unrealised value growth



Six months to (£m)	Sept 2011	March 2011	Sept 2010
Multiples	(182)	(76)	(71)
Earnings growth	(52)	295	273
Impairments	(66)	(196)	(68)
Provisions	(43)	(71)	(40)
Uplift to imminent sale	6	240	66
Quoted	(58)	23	16
Other	(46)	110	20
Total	(441)	325	196



Earnings multiples



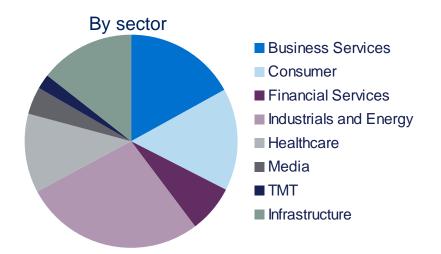
Weighted average EBITDA multiple at:

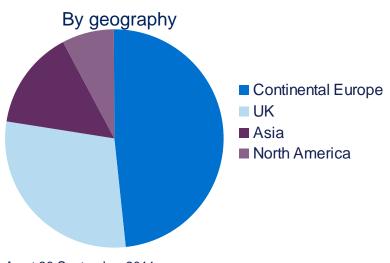
September 2011 8.2x

March 2011 8.8x

September 2010 9.0x

Total portfolio value of £3,412m







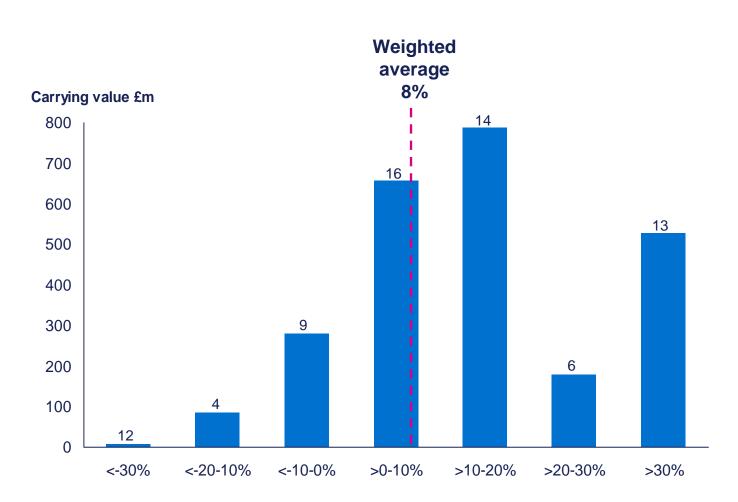
Earnings growth for valuations



- Contraction of 1%, including the impact of forecasts
- Use of forecast earnings increased to 23% of companies (March 2011: 12% - September 2010: 9%)



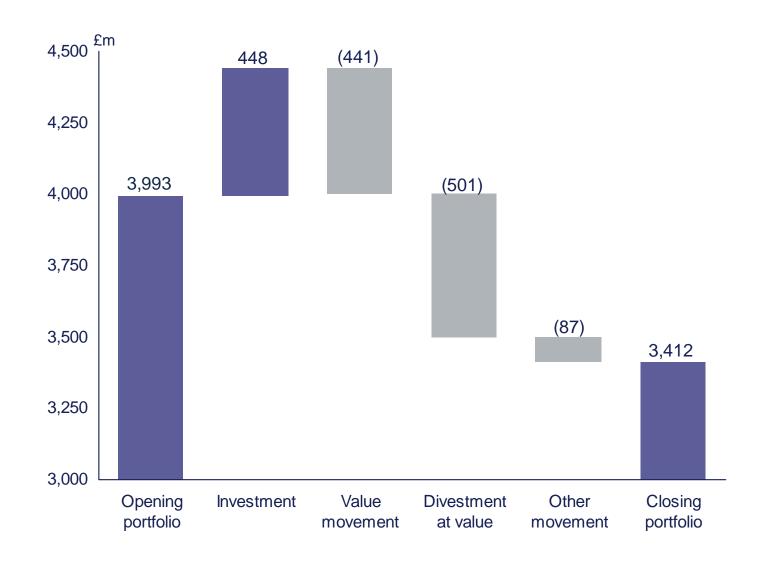




LTM earnings growth (June 2011)









Net portfolio return by business line



Six months to 30 September 2011 (£m)

	Private Equity	Infrastructure	Debt Management	Total*
Gross portfolio return	(321)	(2)	(2)	(331)
Fees	15	11	17	43
Net carry	9	(4)	(4)	1
Operating expenses	(74)	(11)	(10)	(98)
Total	(371)	(6)	1	(385)
% opening portfolio value	(11)%	(1)%	7%	(10)%
% prior year	6%	8%	4%	7%

^{*}Total includes net portfolio return of £(9)m from the non-core portfolio

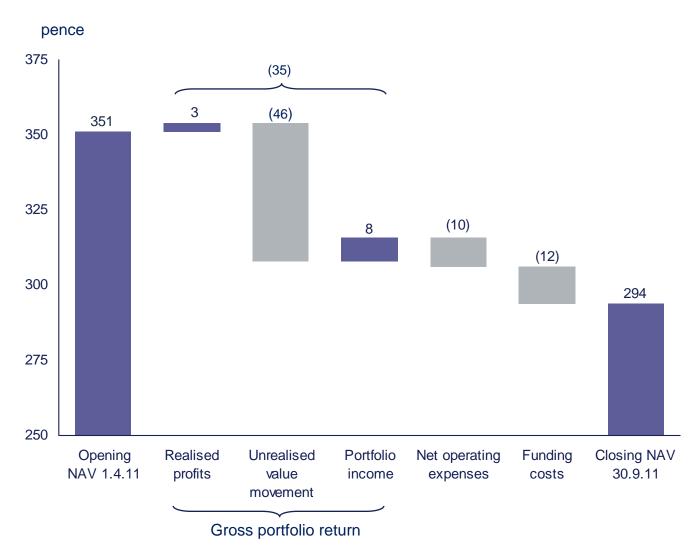




Six months to September (£m)	2011		2010	
Gross portfolio return	(331)	(8.3)%	307	8.7%
Fees receivable	43	30		
Net carried interest	1		(12)	
Operating expenses	(98)		(89)	
Net portfolio return	(385)	(9.6)%	236	6.7%
Net interest payable	(52)		(72)	
Exchange movements	(19)		(29)	
Actuarial loss	(49)		(7)	
Other	(18)		(11)	
Total return on opening equity	(523)	(15.6)%	117	3.8%







Note: Diluted number of shares: 952,495,068







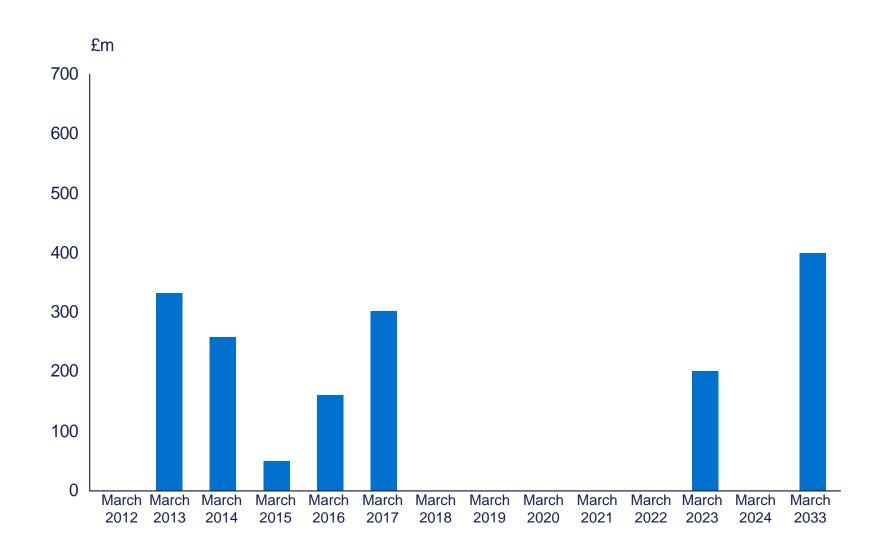
(£m)	30.9.11	31.3.11	30.9.10
Investment assets	3,412	3,993	3,679
Cash	1,191	1,521	1,804
Gross debt	(1,722)	(2,043)	(2,156)
Other net liabilities	(77)	(114)	(166)
Shareholders' equity	2,804	3,357	3,161
Net borrowings	531	522	352
Gearing	19%	16%	11%
Liquidity	£1.7bn	£1.8bn	£2.1bn
NAV	£2.94	£3.51	£3.30



Maintain a conservative balance sheet









Distribution policy



Dividends

- Announcing an annual dividend of 8.1p per share
- Interim dividend of 2.7p declared today
- Progressive dividend policy thereafter



Summary



- Market conditions impacted the underlying value of the PE portfolio
- Committed to maintaining a conservative balance sheet
- Model for returns underpinned by a progressive dividend policy





Menno AntalCo-Head Developed Markets Private Equity





Agenda

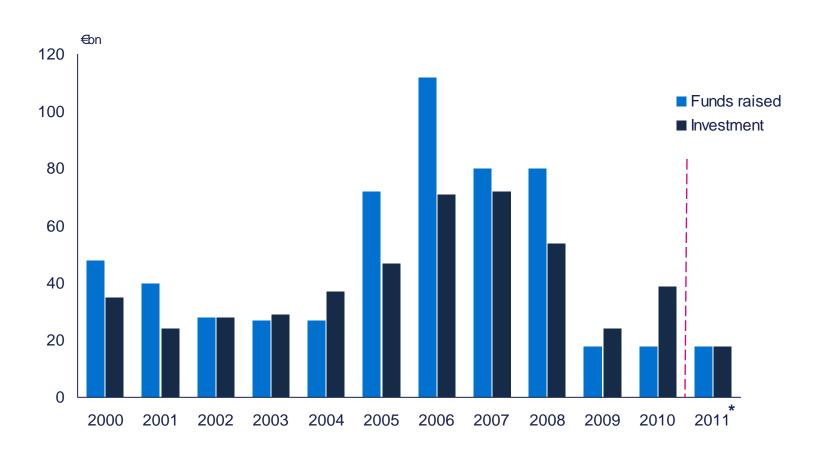


- Update on the European Private Equity market
- Our approach and strategy
- Portfolio overview



The European private equity market





*Six months to 30 June 2011

Source: EVCA for 2007-2010, EVCA/Thomson Reuters/PwC for previous years



Current market activity is around 2004 levels



Regional differences across Europe



	Short term	Medium term	
Germany Nordic Benelux France			 Fewer, but high quality investment opportunities, although it varies across countries High quality management teams, although understanding of private equity varies
UK		-	 Mature markets, plenty of investment, highly competitive Management teams knowledgeable about private equity Difficult economic backdrop
Spain Italy			 Fewer international competitors, with good access to management Exceptionally challenging and uncertain investment environment

Our strategy



Firmly mid-market: sweet spot deal size €100m - €500m

3i deal criteria

Targeted sub-sector/ robust end markets

Fragmented market place/ buy-and-build

Operational improvement potential

Key people differentiator

International opportunity

3i competitive advantage

Sector insight and experience

Demonstrated capability in cross-border transactions

Active partnership

Business Leaders Network

Global network





Recent investments



3i deal criteria	SMT	Hilite	Action
Targeted sub-sector	√	✓	✓
 International opportunity 	✓	√	
Fragmented market place/buy-and-build	✓		
Operational improvement potential	√	√	√
Key people differentiator/Business Leaders Network	√	√	√



Recent investments: Hilite



General Industrial | Germany/USA | €190m investment | June 2011

Buyout from US bank syndicate

- Track record provided a unique perspective
- Leading global supplier of fuel efficiency and emissions reduction components
- 2010 sales of c€300m/EV of 6.5x 2010 (5.4x:2011) EBITDA, demonstrating strong growth
- Ability to deploy our German and US teams
- Management attracted by 3i Active partnership approach
- Ability to assist international expansion, particularly in China

Core drivers of value growth

- High growth segment of global automotive market driven by regulation
- Strong trend to reduce emissions and increase fuel efficiency
- Leverage 3i's experience in the sector (eg Norma, Hyva, Damcos) to improve operating margins
- Strengthened management through 3i's Business Leaders Network



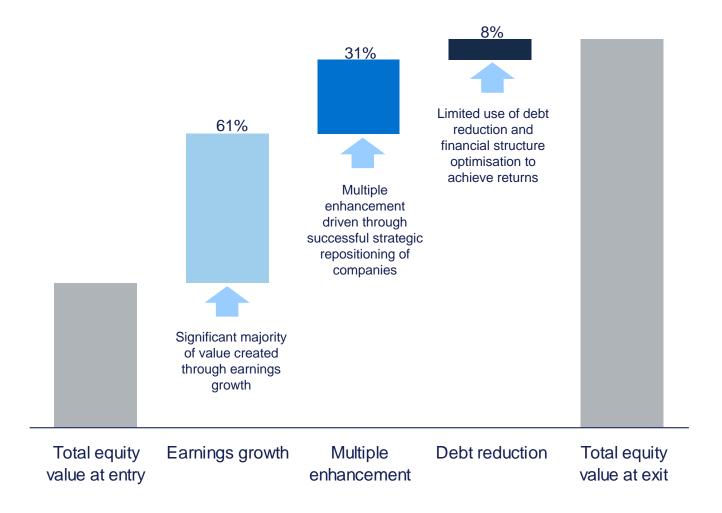






Delivering clear value creation





72 realised 3i-led Buyouts since 2001 and 34 realised 3i Growth Capital investments since 2003, exited prior to 30 September 2011



Strong fundamental approach to value creation



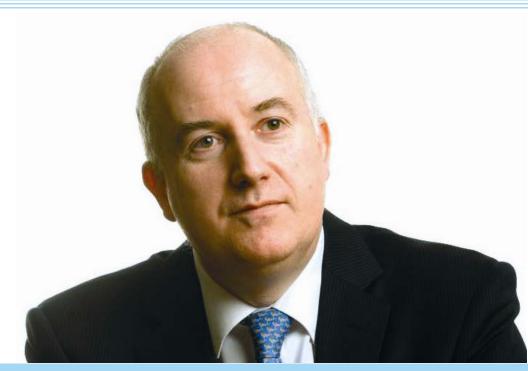
Summary



- Quality team determined to deliver the portfolio
- Clear regional and sub-sector strategies
- Economy has impacted portfolio, but will deliver interesting buying opportunities



Michael Queen Chief Executive



In summary



- Uncertainty in financial markets require a greater margin of safety
- Macroeconomic headwinds will weigh on portfolio performance
- Decisive actions in response to these market conditions
 - good underlying performance in recent investments
 - continued deleveraging of the portfolio
 - reduction in operating expenses
 - an increased dividend
- A strategy to deliver growth over the medium term











Appendix







(£m)	30.9.11	31.3.11	30.9.10
Opening portfolio value	3,993	3,517	3,517
Investment	448	719	327
Value disposed	(501)	(485)	(263)
Unrealised value growth	(441)	325	196
Exchange and other movements	(87)	(83)	(98)
Closing portfolio value	3,412	3,993	3,679



Realisations



As at 30 September 2011

	Private Equity	Infrastructure	Debt Management	Total* 6 months to 30.9.11	Total 6 months to 30.9.10
Cash proceeds	£523m	£1m	-	£532m	£293m
Uplift to sale	5%	0%	0%	6%	11%

^{*}Total includes cash proceeds from the non-core portfolio of £8m



Buyouts - performance



Long-term performance – new investments made in the six months to 30 September

Vintage year	Total investment ¹ £m	Return flow £m	Value remaining £m	IRR to 30.9.11	IRR to 31.3.11
2012	229	-	227	n/a	n/a
2011	258	-	281	12%	n/a
2010*	-	-	-	-	-
2009	410	2	248	(9)%	1%
2008	841	154	419	(7)%	(6)%
2007	743	387	305	9%	17%
2006	516	1,176	12	48%	49%
2005	387	1,044	52	63%	61%
2004	332	705	3	35%	35%
2003	278	671	36	49%	49%

¹ Total investment includes capitalised interest

* No investments were made in the 2010 vintage

	Sept 2011			March 2009		March 2007
Gross portfolio return	(10)%	10%	38%	(34)%	57%	54%



Growth Capital - performance



Long-term performance – new investments made in the six months to 30 September

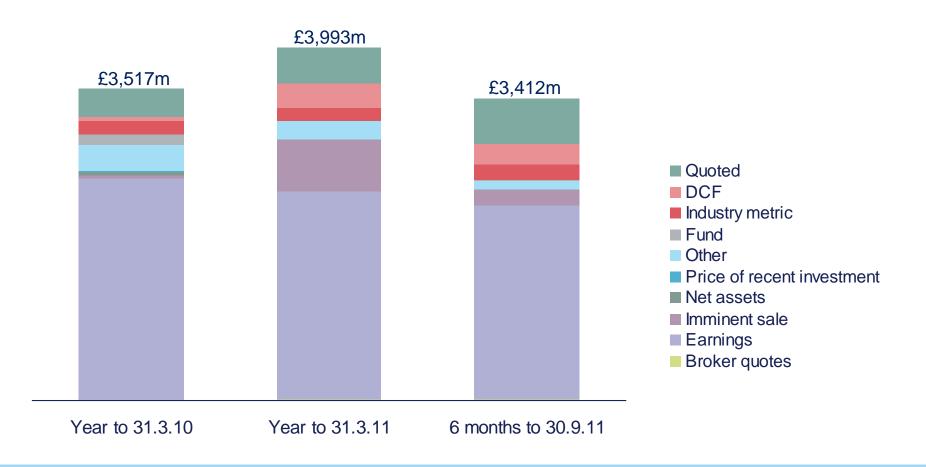
Vintage year	Total investment¹ £m	Return flow £m	Value remaining £m	IRR to 30.9.11	IRR to 31.3.11
2012	66	-	63	n/a	n/a
2011	21	-	22	12%	n/a
2010	46	-	28	(43)%	7%
2009	208	45	122	(8)%	4%
2008	1,075	458	531	(1)%	1%
2007	554	236	308	(1)%	1%
2006	482	628	58	23%	23%
2005	179	301	8	25%	26%
2004	297	516	113	26%	26%
2003	233	551	-	27%	27%

¹ Total investment includes capitalised interest

	Sept 2011			March 2009		
Gross portfolio return	(9)%	23%	11%	(44)%	21%	48%



 Forecast earnings used, rather than historic, where future earnings are likely to fall





Recent investments delivering



Date	Investment	Equity investment (3i+Funds)	Description	How 3i has added value	How deal was sourced	Key risks
Sep 2010	Trescal	€49m	Leading European service provider in calibration and measurement solutions	3i's support for organic growth backed by our sector knowledge (Inspicio, Inspecta, Carso) and improvement of margins through Active partnership. 3i's regional experience and network to accelerate international expansion to Asia and the US, including a buy and build strategy.	Competitive auction – 3i's track record and understanding of the sector	- Ability to deliver growth strategy
May 2010	Vedici	€81m	5th largest private hospital operator in France	3i support for growth and consolidation through sector knowledge and improved operational performance	Limited auction - relationship with founders and sector knowledge (Ambea)	•
March 201	o Refresco	€84m	Leading European producer of private label soft drink and fruit juice	3i support for growth and consolidation through sector knowledge built up from previous investment in Refresco (2003-2006)	Limited auction - strong existing relationship with management	 Commodity cycle Weather risk on both supply and demand sides



Recent investments delivering



Date	Investment	Equity investment (3i+Funds)	Description	How 3i has added value	How deal was sourced	Key risks
Mar 2011	ONEMED	€185m	Medical supplies company in Northern and Eastern Europe	3i's global network will enhance OneMed's ability to access new suppliers (eg Asia) to improve its supply chain and help the company to become the market leader in northern Europe and to expand across Europe	Competitive auction – relationship with management and sector knowledge (Ambea, Lekolar)	 Customer concentration Delivery of international expansion strategy
Mar 2011	Materials Technology	€115m	European and US based materials testing business for advanced industrial markets	3i's significant sector experience, and implementing the Active partnership programme to deliver further return through improved operational performance	Competitive auction – relationship with the vendor and sector expertise were key	- Ability to deliver growth strategy
Dec 2010	amor*	€102m	Leading affordable precious jewellery business in Germany	Applying Active partnership programme particularly in the areas of pricing, sourcing and inventory and financial control and support of 3i network for international expansion	Competitive auction - 3i had a strong existing relationship with the CEO	 Customer concentration Delivery of international expansion strategy
Dec 2010	B V G	INR1,932m	Leading facilities management company in India	3i support for improvement of processes in place and growth leading to suggested IPO	Proprietary deal- relationship with the founder	- Slow down in Indian services industry



Recent investments delivering



Date	Investment	Equity investment (3i+Funds)	Description	How 3i has added value	How deal was sourced	Key risks
Aug 2011	TouchTunes	\$40m	Leading in-venue entertainments company	3i's international network will support growth outside of the US, particularly in Europe and South America	Proprietary deal – 3i had a relationship with the CEO	- Technology innovation reduces attractiveness of product
Jul 2011	 ACTION 	€270m	Leading non- food discount retailer in the Benelux	To support European and international growth through 3i's network and extensive European retail knowledge	Proprietary deal – 3i had a relationship with founders	Supplier cost price inflationCompetition
Jun 2011	HILITE' ATENCION	€193m	Manufacturer of automotive parts increasing efficiency and emissions reduction	To support growth, based on improved margins and higher sales aided by global trend towards emission reduction and expansion to Asia, through 3i's industry experience and regional presence	Auction – 3i's global network, sector expertise, US presence and relationship with German management helped to win the deal	- Exposure to automotive industry
Jun 2011	OLOXAM	€44m	French and European leader in the equipment rental industry	3i network to support acquisitions strategy and increasing the market share in new industry segments. To consolidate market share in France and increase presence in other European countries.	Proprietary deal in consortium with competitor. 3i had an existing relationship.	- Exposure to French construction industry
Apr 2011	Air Logistics Group	€25m	International cargo business	3i experience of minority culture and fast growing businesses combined with our global footprint and sector knowledge to accelerate global acquisition strategy	Proprietary deal – previous relationship with management	Decline in air freight yieldsLarge increase in oil prices
Apr 2011	GO	£28m	UK's largest specialist outdoor retailer	3i knowledge of industry (Pets at Home, Milletts, Republic, Imaginarium)	Limited auction - 3i recommended by PwC	- Exposure to UK retail sector



Largest investments



MWM GmbH mwm.net

Provider of decentralised power generation systems

Business line: Buyout
Geography: Germany
First invested in: 2007
Valuation basis: Imminent sale

Proportion of equity shares held: 41.3% Residual cost: £71m

Valuation: £193m



ACR Capital Holdings

Reinsurance in large risk segments Business line: Growth Geography: Singapore

First invested in: 2006

Valuation basis: Industry metric
Proportion of equity shares held: 31.0%
Residual cost: £105m

Valuation: £147m



asiacapitalre.com

Action action.nl

Non-food discount retailer

Business line: Buyout Geography: Netherlands

First invested in: 2011

Valuation basis: Earnings
Proportion of equity shares held: 45.0%

Residual cost: £134m

Valuation: £131m





Largest investments



Foster + Partners

Architectural services

Business line: Growth Geography: UK

First invested in: 2007 Valuation basis: Earnings

Proportion of equity shares held: 40.0%

Residual cost*:

Valuation: £122m



fosterandpartners.com

*The residual cost of this investment cannot be disclosed per a confidentiality agreement in place at the time of investment.

Mémora Servicios Funerarias

memora.es

Funeral service Business line: Buyout provider Geography: Spain

First invested in: Spain 2008

Valuation basis: Earnings

Proportion of equity shares held: 34.7% Residual cost: £114m

Valuation: £118m



Mold Masters

moldmasters.com

Plastic processing Business line: Growth technology Geography: Canada provider First invested in: 2007

Valuation basis: Earnings

Proportion of equity shares held: 49.3%

Residual cost: £75m

Valuation: £198m





Largest investments



Quintiles quintiles.com

Clinical research outsourcing Geography: US solutions First invested in: 2008

Valuation basis: Earnings Proportion of equity shares held: 4.9% Residual cost: £74m

Valuation:

Commence

Actionable insights to accelerate outcomes.

Commence

A

Hilite hilite.com

£96m

£96m

Fluid control
component
Geography:
Germany
supplier
First invested in:
Valuation basis:
Proportion of equity shares held:
Residual cost:
Buyout
Component
Geography:
Germany
2011
Valuation basis:
Earnings
Proportion of equity shares held:
£97m

Valuation:



Mayborn Group Limited

Manufacturer and distributor of baby products

Business line: Buyout
Geography: UK
First invested in: 2006
Valuation basis: Earnings
Proportion of equity shares held: 37.9%

Residual cost: £95m
Valuation: £93m

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mayborngroup.com



Ten largest investments at 30 September 2011



Company	Business line	Value at 30.9.11 £m	Value at 31.3.11 £m
3i Infrastructure plc	Infrastructure	363	320
MWM GmbH	Buyout	193	191
ACR Capital Holdings	Growth	147	146
Action*	Growth	131	**n/a
Foster + Partners	Growth	122	132
Mémora Servicios Funerarias	Buyout	118	118
Mold Masters*	Growth	98	86
Quintiles	Growth	96	108
Hilite*	Buyout	96	**n/a
Mayborn Group Limited*	Buyout	93	96
Top 10 value £m		1,457	1,197

 ^{*} Moved in to top 10 assets during six months to 30 September 2011
 ** No comparative information as purchased during six months to 30 September 2011



Assets under management



	Close date	Original fund size	Original 3i commitment	% invested at Sept 2011	Gross money multiple at Sept 2011 ¹	AUM
Private Equity						
3i Eurofund III	July 1999	€1,990m	€995m	91%	2.1x	€98m
3i Eurofund IV	June 2004	€3,067m	€1,941m	96%	2.3x	€691m
3i Eurofund V	Nov 2006	€5,000m	€2,780m	80%	0.8x	€5,000m
3i Growth Capital Fund	March 2010	€1,192m	€800m	52%	1.0x	€1,192m
Growth Capital non-fund	various	various	various	n/a	n/a	£981m
Other	various	various	various	n/a	n/a	€252m
Infrastructure						
3i India Infrastructure Fund	March 2008	\$1,195m	\$250m	65%	1.1x	\$945m²
3i Infrastructure plc	March 2007	£1,004m ³	£352m ⁴	n/a	n/a	£1,004m
Other	various	various	various	n/a	n/a	£75m
Debt Management					Paying yield ⁵	
Harvest I	April 2004	€514m	€15m	100%	9.4%	€273m
Harvest II	April 2005	€552m	€5m	100%	11.4%	€518m
Harvest III	April 2006	€660m	€5m	100%	9.2%	€617m
Harvest IV	June 2006	€752m	€6m	100%	10.3%	€723m
Harvest V	April 2007	€650m	€10m	100%	4.6%	€599m
Windmill I	Oct 2007	€600m	€5m	100%	5.3%	€491m
Friday Street	August 2006	€300m	nil	100%	2.6%	€143m
3i Credit Opportunities Fund	September 2011	€50m	€50m	23%	n/a	€50m
Vintage I	March 2007	€500m	nil	100%	4.4x ¹	€413m
Non-core						£108m
Total AUM (in sterling)						£12,281m

¹ Gross money multiple is cash returned to the Fund plus value, as at 30 September 2011, as a multiple of cash invested 4 3i Group's proportion of latest published NAV

² Adjusted to reflect 3i Infrastructure plc's \$250 million commitment to the Fund

³ Based on latest published NAV (ex-dividend)

⁵ The paying yield of the CLO and debt funds is the average return for equity note holders since the funds' inception





- Mix of own balance sheet and external funds
- Conservative approach to net debt £531m at 30 September 2011

As at 30 September 2011

	Private Equity	Infrastructure	Debt Management
Own balance sheet	64%	31%	1%
External	36%	69%	99%

Pension update



- Triennial valuation agreed with trustees on 29 September 2011
- Funding contributions agreed:
 - £60m paid on 30 September 2011
 - £36m to be paid by April 2012
- Contingent asset arrangement
 - £150m ordinary shares of 3i Infrastructure plc
 - all income and capital rights remain with 3i Group plc
- IAS 19 assumptions updated to align with triennial valuation

Key assumptions	Change	Impact
Post retirement mortality assumption	Projections index change with consistent annual improvement rate	£8.0m actuarial gain
Expected return on assets	Change from 6.0% to 5.6% reflecting de-risking of the plan asset mix	£1.5m increase in interest cost but corresponding decrease in actuarial loss
СРІ	RPI less 0.75% from RPI less 0.70%	£0.5m actuarial gain